

# Conversion Plus

## SAP S/4HANA CONVERSION PACKAGE RISE WITH SAP

Transform your on-premise SAP ERP system to SAP S/4HANA Cloud in one SINGLE STEP with ABEO's expertise!



### OPTIMAL COST

Conversion to SAP S/4HANA Cloud in optimal time



### SECURE DATA TRANSMISSION

Data migration and conversion to cloud with data integrity



### VALIDATED VALUE

Educating users about business simplification and business case by simulation

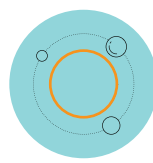


### UNRAVELED POTENTIAL

Unleash newer functionalities and exploring digital space

SAP S/4HANA cloud, private edition

Business Technology Platform



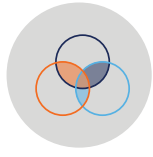
Cloud datacenter of choice



All inclusive package



SAP Business Network Starter Pack



Abeo Implementation and Conversion Services\*

SAP readiness check, custom code analysis and workshop

\*Actual license, service costing and scoping will be done during discovery session

### PREPARE

- Familiarization with SAP S/4HANA Cloud, private edition
- Enabling project teams
- Planning the project
- Enabling relevant stakeholders
- Gap analysis with regards to SAP S/4HANA Cloud, private edition
- Preparing training strategy
- Technical & functional workshops

### EXECUTION

- Preparing conversion /Readiness check /Custom code analysis
- Technical and functional architecture for SAP S/4HANA Cloud, private edition
- Performing the mock run on sandbox systems
- Implementing functional changes
- Adjust impacted custom code
- End-user training

### GO-LIVE AND POST MIGRATION

- Executing testing
- Conversion dry run
- Go-live
- Post go-live support
- Establish safe and effective business operations
- Planning and researching further innovation and enhancements
- Prepare end-user trainings

## Fixed Cost Package - RISE with SAP S/4HANA Cloud, private edition

Database	Size	Duration of project*	Service fee	Subscription cost^
Any database/SOH current dB	<= 1TB	16 weeks	90.000	From 262 USD/1 FUE/month*
Any database/SOH current dB	<= 2TB	20 weeks	130.000	

\*Minimum 40 FUE's | \* 3 Year Contract period | \* Actual license, service costing & scoping will be done during discovery session

### OPTIONAL ADD-ON

SAP Business Network Starter Pack (Ariba Network)\*

- Included in package:
  - 2,000 PO & invoices
  - PO & Service Orders Order Confirmation
  - Invoice
  - Payment

\* Delivered by SAP as part of RISE with SAP

### COMPLEMENT WITH

SAP Analytics Cloud (from 25 users) from USD 20K\*

- Annual subscription + implementation + support
  - Includes initial setup and five dashboard & reports
  - Initial intake and model setting
  - Enablement training

\*Actual scoping and pricing will be done during discovery session

### SCOPE OF THE PACKAGE

- Conversion of SAP ECC to SAP S/4HANA Cloud, private edition
- 3x SAP systems (DEV/QAS/PRD)
- Custom code conversion
- Simplified adoption to SAP S/4HANA Cloud, private edition
- Post-conversion support
- SAP product
  - SAP S/4HANA Cloud, private edition
  - Embedded Fiori
- Pre-requisites
  - Unicode system
  - SAP ERP 6.0 ehp 0-8
- Analysis and update estimated custom code 100 objects, simplification adoption limited to FICO, SD & MM modules
- Adopt embedded standard SAP Fiori roles 20, no customizations (embedded environment)
- Post go-live support – one month, including 1st-month closing
- Estimated 4 months duration

### CUSTOMER BENEFITS

- Aligns business users and technology
- Uses proven template
- Guidance on which approach to choose
- Deliver on time within budget
- Provide strict end-to-end KPI
- Proven methodology

### KEY BENEFITS

- Single step to SAP S/4HANA Cloud, private edition
- New functional capabilities SAP S/4HANA implementation (required additional effort)
- Universal journal conversion part of SAP S/4HANA Cloud, private edition

### For SAP S/4HANA Cloud - Dedicated system and SAP - managed services in private cloud

- Hyperscaler/datacentre of choice\*
  - Implementation services
  - End-user training
  - Technical system upgrades Software upgrades
- \* Amazon AWS as default option

### BENEFITS FOR EXISTING CUSTOMERS^

SAP removes barriers and enables customers to drive speed-to-value and unlock opportunities to lower total cost of ownership, taking care that existing investments are protected and exploring new options with innovative cloud solutions from SAP at their own pace.

### CUSTOMER BENEFITS

- No risk during conversion on existing Business As Usual
- Custom code adoption to SAP S/4HANA Cloud, private edition
- Enable Fiori roles
- ECC landscape converted to SAP S/4HANA Cloud, private edition with database migrated as SAP HANA leading to simplified functionality
- Enhanced functionality in various modules
- Additional capabilities of SAP S/4HANA Cloud, private edition
- Simplification on current business process
- New functionality Maintenance and Repair
- Enterprise Asset Maintenance, etc.
- Faster–reliable–flexible
- Use Annual Consumption Credits\* up to EUR16K (USD 19,5K) to offset subscription cost of SAP Business Technology Platform



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