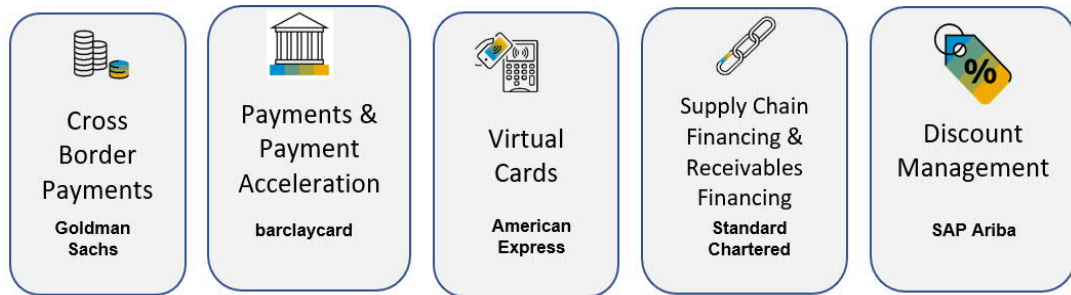


Prepare Phase

Step 1: Identify Goals & Scope

SAP Financial Ecosystem Solutions in Scope:

Please review each solution brief carefully to understand the solution as you move forward in building out your enablement strategy.



Buyer Value:	Reduced Cost; Visibility and low F/X rates	Increased cashflow using credit	Controls, efficiency, rebate & cashflow	Cashflow management & strengthen supply chain	Early Pay Savings & Cashflow Management
Supplier Value:	Paid in preferred currency	Cashflow flexibility	Accelerated cashflow	Easy access to better credit to improve cashflow	Cashflow Certainty
Solution Brief:	Click here	Click here	Click here	Click here	Click here
Solution Features:					Benefits Introductory Video

Step 2: Develop an Enablement Strategy

Payments & Financing is part of the overall DSN methodology. Based on your role, please reference the below links to learn how to enable Payments & Financing.

- [SAP Digital Supplier Network Enablement Page](#) – Accessible via Partner Edge
- [DSN Learning Journey for Sales & Pre-sales](#)
- [DSN Learning Journey for Consultants](#)

Step 3: Technical Checklist – A DSN Payments & Financing deployment is a fixed-scope rapid deployment.

Please review the below to determine the document type and other aspects by solution.

Recommended NAMER Document Types (By Solution)			
Global Payments	Virtual Cards	Supply Chain Finance (SCF)	Discount Management (US)
PaymentBatchRequest	PaymentBatchRequest	PaymentBatchRequest	PaymentProposalRequest
			PayMeNow
			Remittance Advice
Estimated Deployment Time to start Transacting with DSN + Payments			
3 Months	3 Months	3 Months	8-10 Weeks

Recommended Global Document Types (By Solution)			
Global Payments	Payments and Working Capital	SCF and Receivables Finance	Discount Management (Other Countries)
PaymentBatchRequest	PaymentBatchRequest	PaymentBatchRequest	Payment Proposal
	PaymentProposalRequest	PaymentProposalRequest	PayMeNow
	PayMeNow		Remittance Advice
			Dynamic Discount Credit Memo (In countries where required)
Estimated Deployment Time to start Transacting with DSN + Payments			
3 Months	3 Months	3 Months	+13 Weeks

Step 4: Resource Plan

It is important to ensure the below buyer resources are available to implement Payments & Financing. The following table depicts the resources and typical tasks expected of these resources.

Functional Area	Sample Tasks
IT	<ul style="list-style-type: none"> • ERP Integration & Configuration • User Permissions • System Issues • Testing • Reconciliation Configuration
Procurement/Sourcing	<ul style="list-style-type: none"> • Provide spend data for analysis • Assign users • Supplier Enablement / Outreach • Buyer Lead Testing • Socialize / Internal Communications
Accounts Payable	<ul style="list-style-type: none"> • Create new payment type in ERP • Update suppliers in Vendor Master with new type • Supplier Enablement / Outreach • Buyer Testing • Reconciliation Configuration
Finance / Treasury	<ul style="list-style-type: none"> • Stakeholder alignment • Payment Method & Terms Review

Note: The duration of the deployment may vary as it is largely dependent on the above buyer resources being available.

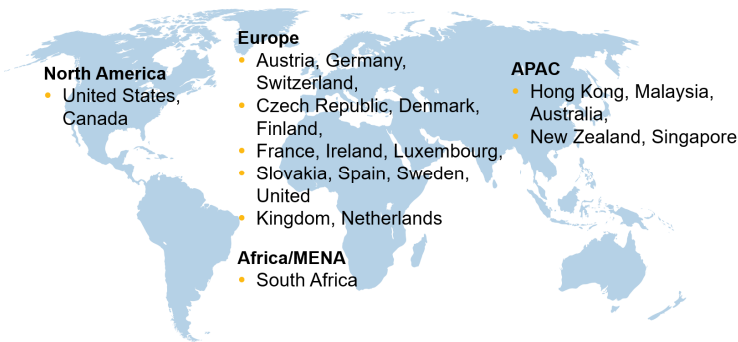
Step 5: Deployment Project Plan - The DSN project plan is a detailed step by step plan that you can use as a guideline which includes DSN Payments and Financing solutions during the course of your deployment.

[DSN Sample Project Plan](#)

Note: Each solution in scope needs to be evaluated for availability on a country by country basis.

Payments & Financing Solution	Solution Partner	Countries in Scope
Virtual Cards	American Express	United States
Discount Management	SAP Ariba	22 Countries (See map below)*
Global Payments	Goldman Sachs	Global
Supply Chain Financing & Receivables Financing	Standard Chartered	SCF: Global Receivables Financing: APJ
Payments and Working Capital	Barclaycard	Europe

* Discount Management:



- Credit Memo Not Required: 5 Countries; Austria, Canada, Germany, Switzerland, United States
- Credit Memo is Required: 17 countries; Australia, Czech Republic, Denmark, Finland, France, Hong Kong, Ireland, Luxembourg, Malaysia, Netherlands, New Zealand, Singapore, Slovakia, South Africa, Spain, Sweden, United Kingdom
- All other countries: Manual credit note journal entries required



Explore Phase

Step 1: System Integration and Readiness

High Level Set-up and Configuration

- [American Express Virtual Card](#)
- [Discount Management](#) **New**
- Goldman Sachs Global Payments (Targeted for Q1 2021)
- Standard Chartered Supply Chain Financing (Availability pending)
- Barclaycard Payments (Availability pending)

The integration with the SAP/S4 ERP backend is done via the Cloud Integration Gateway (CIG).

Supporting Documents:

[CIG and DSN Configuration Guides](#)

[SAP Ariba Cloud Integration Gateway Overview Guide](#)

Step 2: Implementation (By Solution)

Use the below checklist as a guide on key best practices in deploying each solution ensuring all requirements are captured.

Solution	Important to Note	Actions
Virtual Cards	<ul style="list-style-type: none"> • AMEX Commercial Agreement • Follow Solution Quick Start Implementation Guide to review program pre-requisites • Requires Integration • For SAP ERP enterprise services package, ECC-SE 605 or higher must be installed on the SAP ERP system which is an ABAP add-on required for remittances to be sent to the bank using the payment batch request. 	<ul style="list-style-type: none"> • Buyers must have a commercial agreement in place. Please contact your AMEX representative for more information on how to engage with them on this solution. • If there is no existing relationship, please contact Kevin Williams with AMEX Global Commercial Services at kevin.j.williams@aexp.com or call AMEX Commercial Card at 855-531-3491 or https://www.americanexpress.com/us/credit-cards/business/ • With EHP7 or greater, this is a default install; Please confirm with the SAP Basis team.
Discount Management	<ul style="list-style-type: none"> • This solution is configured through the Ariba Network • Requires Integration 	<ul style="list-style-type: none"> • Ariba Discount Management entitlement must be enabled on the Ariba Network. • Middleware may be needed if CIG is not installed.
Global Payments	Targeted for Q1 2021	
SCF & Receivables Finance	Availability pending	
Payments & Working Capital	Availability pending	



Realize Phase

Step 1: Quick Start Implementation Guides

- [Virtual Cards](#)
- [Discount Management](#) **New**
- Global Payments (Targeted for Q1 2021)
- SCF & Receivables Finance (Availability pending)
- Payments & Working Capital (Availability pending)

Step 2: Testing

As you deploy Payments & Financing, the technology linkages between systems should be tested. Depending on the complexity of your deployment and global scope will determine the solutions to be tested.

Partners will need to work with their customers to build a test plan.

Please note in some cases, a production smoke-test may be needed with a selected supplier to validate implementation prior to going live.

Supporting Documents:

[SAP Ariba Discount Management – Deployment Portal](#) **New**

- Select Answers > Solution Deployment > Discount Management
- You'll need a login to SAP Connect in order to access this portal.



Deploy Phase

Step 1: Production Setup

The production cutover is the final step before going live with a DSN Payments & Financing deployment. Once testing has wrapped up, the deployment team should focus on getting the production environment stood up for a customer to send live transactions.

Supporting Documents:

[Production Cutover List](#)

Have questions?

If you have general questions on Payments & Financing, select the Ask a Question link on the SAP Digital Supplier Network home page or please click here [Digital Supplier Network community page](#).

