

Canidium for CallidusCloud® Insurance ICM and SAP® Agent Experience Management

Fact Sheet



Why Canidium?

Canidium is a market leading full service consultancy, with strategic, technical and managed services focused on Sales Performance and Process Management. In addition to this domain expertise, Canidium also leads the way with the most SAP Sales Cloud deployments in 2018 and 2019, making us the most experienced partner with these types of solutions. In 2020, we won the North American Partner Excellence award for SAP Customer Experience. We are able to deliver our services with competitive pricing, giving you the most ROI and helping you speed to increased sales and revenue. Most of our customers find irreplaceable value in our expertise and trust us with Managed Services and ongoing operational support after an initial implementation. We have global teams, with multilingual consultants. Our pre-existing relationship with CallidusCloud®, since Canidium's inception, has provided customers with over 12 years of experience with the platform.

Our Relationship with SAP

Most SAP Sales Cloud deployments in 2018 and 2019
Dedicated SAP Sales Cloud practices including a dedicated Insurance ICM practice
100% SAP Certified Consultants
Pre-Existing relationship with CallidusCloud® (2008)
Won the SAP NA Award for Partner Excellence 2020 for Customer Experience

Learn more at
canidium.com/sap-icm



Our SAP Sales Cloud Services

CallidusCloud Insurance ICM and SAP Agent Performance Management
SAP CPQ
SAP Contract Lifecycle Management (CLM)
SAP Commissions
SAP Analytics Cloud
Managed and Strategic Services

Customer Profile

Cross-Industry
Companies with 150+ payees
Multiple Workflows and Documents
Agents - accounting, finance, HR, IT



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