





## BRISTLECONE Industry specific Tactical Sourcing (BITS)

### Industry Based Best Practice Approach

Engage Bristlecone's Ariba Experts available globally for enhancing your user experience and adoption in SAP Ariba Guided Buying by the Introduction of Industry Best Practices to Tactical Sourcing.

#### CHALLENGES ADDRESSED

-  Industry Best Practice Templates for Tactical Sourcing.
-  "One Size Fits All" approach to Tactical Sourcing Processes.
-  Unavailability of Collaborative Requisitioning in SAP Ariba Guided Buying
-  Dependence on Procurement Professionals for Low Value Events.



#### Assets & Accelerators

- Industry Based Best Practice Templates for Self-Service, Low Touch and High Touch Sourcing.
- Scenario and Category Based Recommendations to Tactical Sourcing Events



#### Value Added Solutions

- Sample Policies and Templates
- Industry and Category Based Value Thresholds for different types of Tactical Sourcing Events.



Industry Experience



Packaged Solution



Best Practice Adoption



Rapid Deployment



Quicker User Adoption



Customizable if required



**Implementation Time: 8 weeks**



**Market Segment: Mid Market**



**ACV Range: ~ \$55k**



Standard  
**\$ 55k**

# WHY BRISTLECONE?

**GLOBAL LEADER. INDUSTRY INNOVATOR. TRUSTED PARTNER.**

We specialize in building antifragile supply chains that adapt to inevitable change and deliver positive customer experiences. We create certainty and unlock value.



## Procurement Transformation

Products and services for end-to-end digital transformation.



## Analytics

Powerful pay-as-you-go analytics platform delivered through the cloud.



## Expertise

Consultants with “Supply Chain and Procurement DNA” and great depth of business process knowledge.



## Jump-Starts

Accelerators, adapters and templates that drive faster time-to-value.



## Innovation

Rapid prototyping of emerging technologies to solve business problems.



## Flexibility

Engagements and delivery models that are flexible and scalable.

## BY THE NUMBERS

A glimpse into our global footprint and customer base.



**175+**

Active Customers



**100+**

Accelerators



Top

**10**

Leader in Supply Chain



**2,200+**

Supply Chain Experts



**20+**

Countries Deployed



**\$20.7B**

Part of Mahindra Group



**18+**

INDUSTRIES

- Life Sciences & Pharmaceuticals
- CPG & Retail
- Manufacturing
- Automotive
- Chemicals
- Hi-tech



**14**

GLOBAL HUBS

- North America
- EMEA
- APAC

*Corporate Headquarters: San Jose, CA - USA*

## BRISTLECONE

For more information, visit [www.bcone.com](http://www.bcone.com) or email [sales@bcone.com](mailto:sales@bcone.com).

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