SAP S/4HANA 1909 FPS00 Fully-Activated Appliance: Sale from Stock with Outbound Delivery Processing Demo Guide
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Document History

<table>
<thead>
<tr>
<th>Revision</th>
<th>Date</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.0</td>
<td>&lt;2019-12-04&gt;</td>
<td>Release for customer</td>
</tr>
</tbody>
</table>
1 How Can This Script Be Used?

This demo script has been written for usage with the SAP S/4HANA 1909 Feature Package Stack 00 (FPS00) Fully-Activated Appliance (in short “appliance” in this script), hence you will need such an appliance to make use of this guide. The appliance can be brought up in two ways, and the demo scenario in this script is largely the same for both:

1. Via SAP Cloud Appliance Library (hosted on cloud providers)
   You need a cloud provider account at AWS, MS Azure, or GCP. With this, you can deploy the appliance within 1-2 hours from https://cal.sap.com > Solutions > SAP S/4HANA 1909 FPS00 Fully-Activated Appliance.

2. Via installing it on your own on-premise hardware.
   You need to provide your own hardware, and order & install the appliance as explained in SAP Note 2041140.

If you are new to the SAP S/4HANA Fully-Activated Appliance, introductory information can be found here: https://blogs.sap.com/2018/12/12/sap-s4hana-fully-activated-appliance-create-your-sap-s4hana-1809-system-in-a-fraction-of-the-usual-setup-time/

Important:
Before you start your demo, please read SAP S/4HANA Fully-Activated Appliance: Demo Scripts blog for information about necessary preparations, especially any post-deployment steps to ensure the full functionality of your appliance. These steps are covered in sections:
   - B) General Remarks
   - C) Post-deployment Steps
   - D) Log-on to the system

Besides this, you will also find links to all demo scripts on this page.
2 Prerequisites

2.1 Check Product Master Data

Check the material master data for products EWMS4-01 and EWMS4-02 and assign process indicator Y5 for running this Demo Story.

<table>
<thead>
<tr>
<th>What to Do</th>
<th>What You Will See</th>
</tr>
</thead>
</table>
| Open the Fiori Launchpad.  
*User: S4H_EWM_DEM  
Password: Welcome1* | ![Image of Fiori Launchpad] |
| Navigate to the **EWM – Data Exchange** section and choose the **Maintain Products – Warehouse Data** app. | ![Image of Maintain Products – Warehouse Data] |
| The **Display/Change/Create Warehouse Project** view displays.  
Make the following entries and choose the **Change** button:  
**Product Number:** EWMS4-01  
**Warehouse No.:** 1710  
**Party Entitled to Dispose:** BP1710 | ![Image of Warehouse Product Maintenance] |
| In the **Whse Data** tab, make the following entry and choose **Save**:  
**Proc. Type Det. Ind.:** Y5 | ![Image of Warehouse Product Maintenance] |
| If a different value is there, change it to the correct one as mentioned above. | ![Image of Warehouse Product Maintenance] |
| Repeat same steps for material EWMS4-02. | ![Image of Warehouse Product Maintenance] |
## 2.2 Check Stock Available

This step is optional, and it is executed only if there is not enough Unrestricted Stock available for finished products EWMS4-01 and EWMS4-02.

### What to Do | What You Will See
---|---
Open the Fiori Launchpad.  
*User: S4H_MM_DEM*  
*Password: Welcome1*  
Navigate to the **Stock Monitoring** section and choose the **Stock – Multiple Materials** app.

![Stock Monitoring](image1)

The **Stock – Multiple Materials** view displays.

Make the following entries (value help or manually) and choose the **Go** button:  
**Product Number:** for example, EWMS4-01 or EWMS4-02  
**Plant:** 1710  
**Storage Location:** 171S

Press the **Go** button.  
The stock information displays below for each material.

![Stock - Multiple Materials](image2)

If stock is not available, please execute the following SAP Best Practices scenario  
Initial Stock Upload for Warehouse (1FU).  

![Document Link](image3)

You can also find this document online here:  
https://rapid.sap.com/bp/#/browse/scopeitems/1FU
3 Demo Story: Sales from Stock with Extended Warehouse Management (EWM)

This demo describes the entire process for a standard sales process (Make-to-Order) with billing and payment processing for a customer. The business process encompasses all steps, starting with a customer quotation to the clearing of a customer account after a payment has been received.

The process starts with an incoming request for quotation (RFQ). This triggers the creation of a quotation in the system. Customers may also trigger changes to a quotation before it is accepted. Once a quotation has been accepted by a customer, the system creates a referenced sales order.

The production process is triggered by a material requirement planning (MRP) run for the product ordered by the customer. Once the product has been produced, the delivery and billing of the produced goods completes the process.

The process is enhanced by executing additional steps, such as credit management, period-end closing and analytics for sales.

3.1 My Sales Overview

Cards included in the My Sales Overview app provide information on sales data, including: open sales quotations and sales orders, blocked credit memo requests, customer returns, and customer information.

3.1.1 Create Sales Quotation to Customer

Note: If the total value for the sales quotation is higher than 100 USD, this will trigger a workflow approval process. Look for a notification alert (top-right corner after a short delay) so that you can release/approve the document for further processing.

<table>
<thead>
<tr>
<th>What to Do</th>
<th>What You Will See</th>
</tr>
</thead>
<tbody>
<tr>
<td>Open the Fiori</td>
<td></td>
</tr>
<tr>
<td>User: S4H_SD_DEM</td>
<td></td>
</tr>
<tr>
<td>Password: Welcome1</td>
<td></td>
</tr>
<tr>
<td>Choose the My Sales</td>
<td></td>
</tr>
<tr>
<td>Overview app.</td>
<td></td>
</tr>
<tr>
<td>Choose the Create</td>
<td></td>
</tr>
<tr>
<td>Sales Quotation</td>
<td></td>
</tr>
<tr>
<td>Quick Action item.</td>
<td></td>
</tr>
</tbody>
</table>

[Image of SAP Fiori Launchpad with My Sales Overview app selected]

[Image of My Sales Overview app with cards for blocked credit memo requests, customer returns, and open sales quotations]

[Image of Sales Quotation app with customer contacts, customer returns, and open sales quotations]

[Image of create sales quotation quick action item]
<table>
<thead>
<tr>
<th>What to Do</th>
<th>What You Will See</th>
</tr>
</thead>
<tbody>
<tr>
<td>In the <strong>Create Quotation</strong> view, make the following entries (value help or manually) and choose <strong>Continue</strong>:</td>
<td><img src="image1" alt="Create Quotation view" /></td>
</tr>
<tr>
<td><strong>Quotation Type</strong>: QT</td>
<td></td>
</tr>
<tr>
<td><strong>Sales Organization</strong>: 1710</td>
<td></td>
</tr>
<tr>
<td><strong>Distribution Chanel</strong>: 10</td>
<td></td>
</tr>
<tr>
<td><strong>Division</strong>: 00</td>
<td></td>
</tr>
<tr>
<td></td>
<td><img src="image2" alt="Create Quotation: Overview" /></td>
</tr>
<tr>
<td>Choose the <strong>Item Overview</strong> tab, and make the following entries (value help or manually):</td>
<td></td>
</tr>
<tr>
<td><strong>Sold-To Party</strong>: EWM17-CU01</td>
<td><strong>Quotation Type</strong>: QT</td>
</tr>
<tr>
<td><strong>Ship-To Party</strong>: EWM17-CU01</td>
<td><strong>Sales Organization</strong>: 1710</td>
</tr>
<tr>
<td><strong>Customer Reference</strong>: <code>&lt;PO number&gt;</code></td>
<td><strong>Distribution Chanel</strong>: 10</td>
</tr>
<tr>
<td><strong>Cust. Reference Date</strong>: <code>&lt;Today's Date&gt;</code></td>
<td><strong>Division</strong>: 00</td>
</tr>
<tr>
<td></td>
<td><img src="image3" alt="Create Quotation: Overview" /></td>
</tr>
<tr>
<td>In the <strong>All Items</strong> section, make the following entries and choose <strong>Save</strong>:</td>
<td></td>
</tr>
<tr>
<td><strong>Req. Deliv. Date</strong>: <code>&lt;Today plus 1 month&gt;</code></td>
<td><strong>Sold-To Party</strong>: EWM17-CU01</td>
</tr>
<tr>
<td><strong>Valid To</strong>: <code>&lt;Today plus 6 weeks&gt;</code></td>
<td><strong>Ship-To Party</strong>: EWM17-CU01</td>
</tr>
<tr>
<td><strong>Material</strong>: EWMS4-01</td>
<td><strong>Customer Reference</strong>: <code>&lt;PO number&gt;</code></td>
</tr>
<tr>
<td>EWMS4-02</td>
<td><strong>Cust. Reference Date</strong>: <code>&lt;Today's Date&gt;</code></td>
</tr>
<tr>
<td><strong>Order Quantity</strong>: 1 PC</td>
<td></td>
</tr>
<tr>
<td></td>
<td><img src="image4" alt="Create Quotation: Overview" /></td>
</tr>
<tr>
<td>Choose <strong>Save</strong>.</td>
<td></td>
</tr>
<tr>
<td>A confirmation pops up specifying the sales quotation ID.</td>
<td><img src="image5" alt="Quotation 20001092 has been saved." /></td>
</tr>
<tr>
<td>Repeat the steps above to create new quotation for customer <strong>EWM17-CU02</strong> for 2 PC of each of the following products:</td>
<td></td>
</tr>
<tr>
<td><strong>EWMS4-01</strong></td>
<td></td>
</tr>
<tr>
<td><strong>EWMS4-02</strong></td>
<td><img src="image6" alt="Quotation 20001093 has been saved." /></td>
</tr>
</tbody>
</table>
3.1.2 Create Sales Order with Reference to Quotation

Note: If the total value for the sales order is higher than 100 USD, this will trigger a workflow approval process. Look for a notification alert (top-right corner after a short delay) so that you can release/approve the document for further processing.

<table>
<thead>
<tr>
<th>What to Do</th>
<th>What You Will See</th>
</tr>
</thead>
<tbody>
<tr>
<td>Open the Fiori Launchpad.</td>
<td><img src="image" alt="Fiori Launchpad" /></td>
</tr>
<tr>
<td><strong>User:</strong> S4H_SD_DEM</td>
<td><img src="image" alt="User" /></td>
</tr>
<tr>
<td><strong>Password:</strong> Welcome1</td>
<td><img src="image" alt="Password" /></td>
</tr>
<tr>
<td>Choose the My Sales Overview app.</td>
<td><img src="image" alt="My Sales Overview" /></td>
</tr>
<tr>
<td>Choose the Open Sales Quotations tile.</td>
<td><img src="image" alt="Open Sales Quotations" /></td>
</tr>
<tr>
<td>The Manage Sales Quotations view displays.</td>
<td><img src="image" alt="Manage Sales Quotations" /></td>
</tr>
<tr>
<td>Choose your quotation (created previously) and choose the Create Subsequent Order button.</td>
<td><img src="image" alt="Choose Quotation" /></td>
</tr>
<tr>
<td>Make the following entry in the Create Subsequent Order dialog box: <strong>Order Type:</strong> Standard Order (OR)</td>
<td><img src="image" alt="Create Subsequent Order" /></td>
</tr>
<tr>
<td>Choose the OK button.</td>
<td><img src="image" alt="Choose OK" /></td>
</tr>
</tbody>
</table>
What to Do | What You Will See
--- | ---
In the Create Standard Order: Overview view, the Sold-to-Party and Ship-to-Party entries are automatically filled. Make the following entries and choose Save:
Customer Reference: **<PO number>**
Cust. Reference Date: **<Today’s Date>**
Req. Delivery Date: **<Today’s Date plus 1 Month>**

Go to the Item Shipping tab by following the upper Menu.
The Storage Location data needs to be maintained as below for all the items:
Stor. Loc.: **171S**

Go back to the “Create Standard Order: Overview” screen and choose Save.

A success message containing the number of the order displays. Note this number for the following step.

Repeat the steps above to create a new sales order for the quotation for Customer **EWM17-CU02**
3.1.3 Sales Order Print Form – Output Management

This step demonstrates the standard functionality for printing documents using PDFs.

### What to Do

Open the Fiori Launchpad.

**User:** S4H_SD_DEM  
**Password:** Welcome1

Choose the Manage Sales Orders App.

Make the following entry and choose Go:

**Sales Order:** &lt;Order previously created&gt;

Choose the sales order number.

Choose More Links and check the Display Sales Order checkbox.

Choose the OK button and choose Display Sales Order – VA03.

Choose the Header Output Preview tab.

Select line with the Output Type of ORDER_CONFIRMATION and choose Display PDF Document.
What to Do

The pdf format of the order confirmation displays.

Repeat the steps above also for the sales order for Customer EWM17-CU02.
## 3.2 Delivery

### 3.2.1 Outbound Delivery Creation

<table>
<thead>
<tr>
<th>What to Do</th>
<th>What You Will See</th>
</tr>
</thead>
<tbody>
<tr>
<td>Open the Fiori Launchpad.</td>
<td><img src="image1" alt="Fiori Launchpad" /></td>
</tr>
<tr>
<td><strong>User:</strong> S4H_SD_DEM</td>
<td><img src="image2" alt="Launchpad" /></td>
</tr>
<tr>
<td><strong>Password:</strong> Welcome1</td>
<td><img src="image3" alt="Password" /></td>
</tr>
<tr>
<td>Navigate to the <strong>Outbound Delivery Creation</strong> section and choose the <strong>Create Outbound Deliveries</strong> app.</td>
<td><img src="image4" alt="Outbound Delivery Creation" /></td>
</tr>
</tbody>
</table>

Make the following entries and choose **Go**:
- **Shipping Point:** 1710
- **Planned Creation Date:** All

Choose your sales order items and choose **Create Deliveries**.

Choose the first Sales Order for Customer EWM17-CU01.

Choose **Display Log**.

The **Analyze Delivery Logs** view displays.

Choose the **Deliveries** tab and note the successfully created delivery.

![Create Outbound Delivery](image5)

![Display Log](image6)

![Analyze Delivery Logs](image7)
3.2.2 Run Outbound Process in EWM

Open the Fiori Launchpad.

**User:** S4H_EWM_Dem
**Password:** Welcome1

Navigate to the Warehouse Processing (EWM) section and choose the Run Outbound Process - Deliveries app.

Make the following entries:

- **Route Depart. Date:** \( <\text{Start Date} - \text{End date}> \) for example, today’s date + 1 week

**NOTE:** You can use the calendar to select the start and end date, and this period should cover the delivery date to find out the information of the delivery date.
Choose your Outbound Delivery Orders and choose Create Tasks.

Create WTs for first Outbound delivery order:

A confirmation message will appear and picking planned status will be updated.

Create WTs for 2nd Outbound delivery order:

Picking (Plan) status updated (WTs were created)

3.2.3 Outbound Delivery Picking

Open the Fiori Launchpad.

User: S4H_EWM_DEM
Password: Welcome

Navigate to the Warehouse Processing (EWM) section and choose the Pick by Cart app.

The Pick by Cart view displays.

Resource: YALL-1
Picking Mode: Manual Selection
Choose the Start Picking button.
Choose the desired warehouse order’s Details (>) button (queue should be YO-920).

Make the following entries:

**Pick-Handling Unit**: for example, 2002201CART01

**Logical Position**: for example, 1-1

The system shows the preparation steps status.

Next, the user needs to enter the source picking bin (e.g. 021.01.01.01) and specify the position on the pick cart for first product (e.g. 1-1).

The first Pick-Handling Unit is created.
The user needs to enter the **Pick-Handling Unit** (e.g. 2002201CART01) and specify the position on the pick cart (e.g. 1-1).

The system is showing the Pick Steps status.

The system is updating the Pick Steps status.

The user needs to enter the source picking bin (e.g. 021.01.05.03) and specify the position on the pick cart for next product (e.g. 1-1).

System shows next unloading steps status (confirm pick cart at destination location).

Next, the user needs to enter the destination staging area bin (e.g. GI-YD01) and specify the destination Handling Unit/Position (e.g. 2002201CART01).

List of Warehouse Orders displays again. Choose the next Warehouse Order (queue should be YO-920).
Scan second **Pick-Handling Unit**: For example, 2002202CAR and **Logical position**: for example, 1-2

Repeat steps as above for the first **Pick-Handling Unit** (e.g., 2002201CAR01).

### 3.2.4 Outbound Delivery Packing

Open the Fiori Launchpad. **User:** S4H_EWM_DEM **Password:** Welcome1  
Navigate to the **Warehouse Processing (EWM)** section and choose the **Pack Outbound Deliveries** app.
In the *Pack Outbound Deliveries*, make the following entries and choose the *Start Packing* button:

- **Work Center:** Y921
- **Storage Bin:** GI-YDO1
- **Packing Mode:** Basic

Choose *Start Packing*.

In the *Pack Outbound Deliveries* view, make the following entry:

- **Reference Number:** 2002201CART01 or 2002202CART02.

The system automatically creates a *Shipping Handling Unit* (for example, 800130).

Choose each product from the pick-handling unit (left side of the screen) which needs to be packed onto the shipping handling unit (right side of the screen). If needed, the quantity can be adjusted.
All content from the Pick-Handling Unit is repacked to the Ship-Handling Unit.

Enter the **Gross Weight**.

Choose the **Close** Button.

Repeat the same steps for the next Pick-Handling Unit (e.g. 2002202CART02)
3.2.5 Post Goods Issue

Open the Fiori Launchpad.

**User:** S4H_EWM_DEM  
**Password:** Welcome1

Navigate to the Warehouse Processing (EWM) section and choose the Run Outbound Process - Deliveries app.

Picking Status is green (100%). Goods Issue status is "Not Started".

Make the following entries:

**Route Depart. Date:** <Start Date - End date> for example, today’s date + 1 week

**Note:**
You can use the calendar to select the Start and End Date, and this period should cover the Delivery Date. To find out the information of the Delivery Date.

Select your Outbound Delivery Orders and choose Goods Issue button.
### Deliveries (2) Standard

<table>
<thead>
<tr>
<th>Order ID</th>
<th>Customer</th>
<th>Staging Bay</th>
<th>Picking %</th>
<th>No. of Items</th>
<th>Goods Issue</th>
<th>Packing Status</th>
<th>Picking</th>
<th>Picking (Parts)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1701</td>
<td>GI1001</td>
<td>70%</td>
<td>3</td>
<td>Completed</td>
<td>Completed</td>
<td>Completed</td>
<td>Completed</td>
<td>Completed</td>
</tr>
<tr>
<td>1703</td>
<td>GI1002</td>
<td>80%</td>
<td>2</td>
<td>Completed</td>
<td>Completed</td>
<td>Completed</td>
<td>Completed</td>
<td>Completed</td>
</tr>
</tbody>
</table>
In this step, a billing document is posted, and the print preview of the document is issued. In this appliance, the printing for the billing documents uses the New Output Management for S/4HANA.

### 3.3.1 Create Invoice

**What to Do**

Open the Fiori Launchpad.

**User:** S4H_SD_DEM  
**Password:** Welcome1

Navigate to the Billing Document section and choose the Create Billing Documents - Billing Due List Items app.

**What You Will See**

In the Create Billing Document view, the Billing due list items are displayed.

Select the relevant Sales Documents and press the Create button.
<table>
<thead>
<tr>
<th>What to Do</th>
<th>What You Will See</th>
</tr>
</thead>
<tbody>
<tr>
<td>Choose Billing Type: <strong>Invoice (F1)</strong> and <strong>Today’s date</strong>.</td>
<td>In the <strong>Billing Document</strong> view, choose the <strong>Save</strong> button. The draft version billing document with ID Sxxxxxxx turns into a saved billing document with ID xxxxxxxx. Make a note of the billing document number.</td>
</tr>
<tr>
<td>Press the <strong>OK</strong> button.</td>
<td>Repeat the steps for the 2nd delivery for the other Customer.</td>
</tr>
</tbody>
</table>

### 3.3.2 Print form

<table>
<thead>
<tr>
<th>What to Do</th>
<th>What You Will See</th>
</tr>
</thead>
<tbody>
<tr>
<td>Open the Fiori Launchpad. <strong>User:</strong> S4H_SD_DEM <strong>Password:</strong> Welcome1</td>
<td>Navigate to the <strong>Billing Document</strong> section and choose the <strong>Manage Billing Documents</strong> app.</td>
</tr>
</tbody>
</table>

---

**Create Billing Documents**

- **Billing Date:** 11/06/2019
- **Billing Type:** Invoice
- **Sold To Party:** Company Code: 1710G51790
- **Invoice Number:** 90001773

**Invoice 90001773**

- **Item:** 01/04/2019
- **Line Item:** 0001
- **Line Amount:** 30.00
- **Sub Total:** 30.00

**Terms and Conditions**

- **Payment Terms:** 45 days

**Items**

- **Item:** 90001776

- **Item:** 90001776

- **Item:** 90001776

---

**Create Billing Documents**

- **Billing Date:** 11/06/2019
- **Billing Type:** Credit Memo
- **Sold To Party:** Company Code: 1710G51790
- **Invoice Number:** 90001773

**Invoice 90001773**

- **Item:** 01/04/2019
- **Line Item:** 0001
- **Line Amount:** 30.00
- **Sub Total:** 30.00

**Terms and Conditions**

- **Payment Terms:** 45 days

**Items**

- **Item:** 90001776

- **Item:** 90001776

- **Item:** 90001776
What to Do

Make the following entry:

**Billing Document:**

<Billing Document number>

Choose the **Billing Document**.

Select the line corresponding to your billing document.

Choose the **Display** button.

In the **Billing Document** view, choose the **Output Items** tab.

Select the **Preview** button.
### Invoice: 90001773

<table>
<thead>
<tr>
<th>Line</th>
<th>Product</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>EWMS4-01</td>
<td>1 PC</td>
</tr>
<tr>
<td>Prices: Gross Value</td>
<td>15.00 USD / 1 PC</td>
<td>15.00 USD</td>
</tr>
<tr>
<td>Net Value 1</td>
<td>15.00 USD / 1 PC</td>
<td>15.00 USD</td>
</tr>
<tr>
<td>20</td>
<td>EWMS4-02</td>
<td>1 PC</td>
</tr>
<tr>
<td>Prices: Gross Value</td>
<td>15.00 USD / 1 PC</td>
<td>15.00 USD</td>
</tr>
<tr>
<td>Net Value 1</td>
<td>15.00 USD / 1 PC</td>
<td>15.00 USD</td>
</tr>
</tbody>
</table>

**Incoterms:** EXW  
**Location 1:** Site  
**Payment Terms:** As of End of Month  
**E-Mail:** noreply@sap.com

**Total Net Amount:** 31.20 USD

Thank you for your business.

### Invoice: 90001776

<table>
<thead>
<tr>
<th>Line</th>
<th>Product</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>10</td>
<td>EWMS4-01</td>
<td>2 PC</td>
</tr>
<tr>
<td>Prices: Gross Value</td>
<td>15.60 USD / 1 PC</td>
<td>30.00 USD</td>
</tr>
<tr>
<td>Net Value 1</td>
<td>15.60 USD / 1 PC</td>
<td>30.00 USD</td>
</tr>
<tr>
<td>20</td>
<td>EWMS4-02</td>
<td>2 PC</td>
</tr>
<tr>
<td>Prices: Gross Value</td>
<td>15.60 USD / 1 PC</td>
<td>30.00 USD</td>
</tr>
<tr>
<td>Net Value 1</td>
<td>15.60 USD / 1 PC</td>
<td>30.00 USD</td>
</tr>
</tbody>
</table>

**Incoterms:** EXW  
**Location 1:** Site  
**Payment Terms:** As of End of Month  
**E-Mail:** noreply@sap.com

**Total Net Amount:** 62.40 USD

Thank you for your business.
3.4 Analytics

3.4.1 Overview Page for Order-to-Cash Performance Monitoring

The SAP Fiori Overview page for the Order-to-Cash process manager enables users to analyze the sales process performance based on some of the key sales order KPIs. The Order-to-Cash process manager gets a high-level overview of the different sales KPIs by extracting only the information relevant for high level dashboarding. With these key figures, you can easily determine the performance and conformity of your sales processes and quickly discover trends and potential areas of improvement.

<table>
<thead>
<tr>
<th>What to Do</th>
<th>What You Will See</th>
</tr>
</thead>
<tbody>
<tr>
<td>Open the Fiori Launchpad.</td>
<td></td>
</tr>
<tr>
<td><strong>User:</strong> S4H_SD_DEM</td>
<td></td>
</tr>
<tr>
<td><strong>Password:</strong> Welcome1</td>
<td></td>
</tr>
<tr>
<td>Navigate to the Order-to-Cash section and choose the Order-to-Cash Performance Overview app.</td>
<td></td>
</tr>
</tbody>
</table>

Global Filters must be set in the Global Filter bar.

Set values in the fields of the Global Filter and the content on the overview page will be refreshed.
**What to Do**

Cards in the overview page can be customized through *Manage Cards*.

Choose the User button and choose *Manage Cards*.

Set your card preferences in the *Manage Cards* dialog box.

Navigate to other apps for further analysis.

Choose the Header, Line Item or Chart Element of any card on the overview page.

For example, choose the *Delivery Totals* card.

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**What You Will See**

[Image of user interface with cards and manage cards dialog]

[Image of user interface with cards and line item chart]

[Image of user interface with cards and delivery totals chart]
The **Order-to-Cash Performance** view displays the chart with filters.

Choose **Filtered By**.

Choose **KPI Definition** to view the options selected.
3.4.2 Warehouse KPIs

With this app, you can view an overview of key performance indicators (KPIs) relevant to your warehouse operations, for example, the total number of open warehouse tasks to be processed on the current date. On the overview page, you can see different types of KPI cards. As a warehouse clerk, these cards help you to better manage and process your daily tasks.

<table>
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</tr>
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<tbody>
<tr>
<td>Open the Fiori Launchpad. <strong>User: S4H_ENM_DEM</strong> <strong>Password: Welcome1</strong></td>
<td>![Fiori Launchpad Screenshot]</td>
</tr>
</tbody>
</table>

Set the Default Value for SAP Fiori Launchpad User Settings

On the SAP Fiori launchpad, go to User > Settings > Default Values

The following input fields are available:
- **Warehouse Number** (e.g. 1710)
- **Work Center**

You can enter the default data and save default values.
To customize the cards on the overview page, choose the User button in your home dashboard.

Choose Manage Cards.

Set your preferences and choose OK.

Global Filters must be set in the Global Filter bar. Set values in the fields of the Global Filter and
<table>
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</tr>
</thead>
<tbody>
<tr>
<td>Make the following entries in the Adapt Filters screen:</td>
<td>Make the following entries in the Adapt Filters screen:</td>
</tr>
<tr>
<td><strong>Creation Date of Warehouse Task:</strong> &lt;Today’s date minus 6 months &gt;</td>
<td><strong>Creation Date of Warehouse Task:</strong> Date Range (05/12/2019 - 11/12/2019)</td>
</tr>
<tr>
<td><strong>Planned Goods Issue Date:</strong> &lt;Today’s date minus 6 months &gt;</td>
<td><strong>Planned Goods Issue Date:</strong> Date Range (05/12/2019 - 11/12/2019)</td>
</tr>
<tr>
<td><strong>Actual Goods Issue Date:</strong> &lt;Today’s date minus 6 months &gt;</td>
<td><strong>Actual Goods Issue Date:</strong> Date Range (05/12/2019 - 11/12/2019)</td>
</tr>
<tr>
<td>What to Do</td>
<td>What You Will See</td>
</tr>
<tr>
<td>-----------</td>
<td>------------------</td>
</tr>
<tr>
<td>After you make your selection, choose Go and the cards will be updated.</td>
<td></td>
</tr>
<tr>
<td>Navigate to Process Warehouse Tasks – Picking app using the relevant KPI card (&quot;Open Pick Warehouse Tasks by Activity Area&quot;)</td>
<td></td>
</tr>
</tbody>
</table>
### What to Do

A new browser tab/screen will open. Here you can select the desired Warehouse Task and Confirm it if required:

<table>
<thead>
<tr>
<th>Warehouse Task</th>
<th>Warehouse Status</th>
<th>Source Bin</th>
<th>Source Handling Unit</th>
<th>Product</th>
<th>Description</th>
<th>Batch</th>
<th>Target Qty in Alternative UOM</th>
<th>Destination Bin</th>
</tr>
</thead>
<tbody>
<tr>
<td>140030191184</td>
<td>Open</td>
<td>000.01.X</td>
<td>1012141021</td>
<td>E2M47A</td>
<td>Large Part, Fast-moving item, Butches</td>
<td>INT_2R</td>
<td>6,600 PC</td>
<td>83431001-05</td>
</tr>
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</tr>
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</table>

Or click on the WT number in order to check further details and then confirm it if required:

### What You Will See

[Image of the warehouse task interface]