



How can a software solution **unify fragmented data and eliminate difficulty** in reporting and controlling?

Companies usually face a huge difficulty **to access real time data**, let alone when scattered in various systems.

Multichem SA is one of the leading distributors of adhesives and chemicals for industrial and consumer purposes in Greece and Cyprus and the Premium Partner of Henkel in Greece. The Company distributes the products of several international corporations such as Kurita, Tesa and Lord. To further enhance its process in sales, technical support, customer service, warehousing and logistics, Multichem SA chose SAP Business One, version for SAP HANA and SAP Business One Sales mobile app.



The optimization of a unified pricing system, improved the **communication with suppliers and customers.**

With the implementation of SAP Business One, version for SAP HANA and SAP Business One Sales mobile app, Multichem SA achieved:

- Integration with 3PL providers and process automation
- Accountability and control through approval workflows
- Capability to access and manipulate data in real-time through custom queries and reports
- Fast implementation of a new business unit with the exceptional support of GVISION
- Unified processes for customer and supplier orders
- Data driven management for its supply chain processes

“Being successful in the distribution business requires, not only being lean and efficient, but also being able to grow. SAP Business One and GVISION have helped us move towards these targets by digitalizing and integrating all aspects of our business into one system”.

Yiannis Papanikolaou, Managing Director, Multichem SA.



Multichem SA
Athens, Greece

Industry
Distribution of Adhesives
and Chemicals

Featured Products and Services
Industrial and consumer adhesives and
chemicals of Henkel, Kurita, TESA and
other multinational corporations

