

# 決勝未來的關鍵：數位化採購與供應鏈

滿足高科技產業的需求，SAP® Ariba® 一次到位。



## HIGH-TECH COMPANIES POWER THE DIGITAL ECONOMY BUT WILL ALSO NEED TO ADOPT IT TO SURVIVE

面對數位化的高科技經濟體系，企業持續精簡與創新的重要性超乎以往。要在當今高科技產業奠定企業地位，您需要一套無縫整合的全面性解決方案，能彈性部署、提供及時洞察與預測分析，精準控管資料，賦予您以下競爭優勢：

- **全面整合**：靈活擴展、彈性部屬的數位協作，涵蓋尋源、規劃到執行全流程，端到端整合供應網路，流暢應對大量供需
- **智慧預測**：以實際資料洞察與智慧網路，主動預測潛在風險
- **快速響應**：符合企業規則的自動化流程，大幅降低人工成本

SAP® Ariba®，高科技數位轉型首選，為卓越營運而生。

## HOW DO SAP ARIBA SOLUTIONS HELP WITH THIS NEW HIGH-TECH REALITY?



### Direct Spend Sourcing

Help cut time to market and reduce costs in your raw materials, components, and contract manufacturing spend by engaging sourcing earlier in the product development cycle and integrating to engineering and procurement systems.



### Multitier Supply Chain Collaboration

Enable collaboration with tier-one suppliers and beyond on supply chain planning, execution, and quality processes, including supplier onboarding and ongoing support.



### Direct Spend Optimization

Leverage market benchmark data, advanced predictive analytics, simulation, and optimization capabilities to efficiently enable targeted direct material price renegotiations and make intelligent business award decisions.



### Risk Management

Use real-time visibility to actively monitor and manage risk in your supply base to avoid costly disruptions and help ensure quality and business continuity.

### 導入效益：

With SAP Ariba solutions, high-tech corporations can expect:

- Strategic benefits: Increased supply chain agility for faster time to market
- Risk and compliance benefits: Enhanced product compliance and better-qualified sources of supply at lower cost
- Measurable benefits: Reduced inventory levels, improved working capital, and lower off-balance-sheet liabilities to protect margins in highly competitive markets

### 為什麼要選擇 SAP Ariba？

數位科技正在改變採購和供應鏈流程。

領先的高科技企业能快速響應供需波動，從中獲利。SAP Ariba 與 SAP 的 B2B 網路 - Ariba Network，能重塑及時高科技企業，打造數位化採購與供應鏈，確保企業知道該採購與製造何物，在何時與如何運送。

\*SAP Performance Benchmarking

## KEY FACTS

# >16,700

High-tech companies in 110 countries are innovating with SAP solutions\*

# 19 of the 20

Most valuable technology brands in the world run SAP solutions\*

# US\$20.3 billion

Spend from high-tech companies flowing through Ariba Network\*

## CUSTOMERS

**HPE** runs live with SAP Ariba solutions

**Microsoft** benefits from SAP Ariba solutions with a \$300 million improvement in working capital and a \$15 million reduction in the cost of goods sold

## 了解更多

[官方網站](#)

[Benchmark your performance](#)

歡迎您與我們聯繫

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