



With SAP Business ByDesign the smallest business can get an equally effective value chain like the big companies.

## Complete ERP Package for Wholesale Distribution companies – SAP Business ByDesign.



Experis Ciber has been committed to SAP® and its products since 1989. As an SAP Partner and a Special Expertise Partner to SAP in various industries and applications, Experis Ciber has the skills and experience to assist our customers with all aspects of their SAP implementation. We ensure our customers' investments meet the needs of their business and deliver the results they demand.

Experis Ciber was founded in 1982 and from 2016 part of Experis IT, the IT brand of ManpowerGroup Norway. With more than 160 dedicated consultants, we realize successful digital transformations. Our focus is to market, sell and implement standard Cloud Solutions – SAP Business ByDesign.

### Why Experis Ciber ?

We know the industry, we sell products and services, and use SAP Business ByDesign ourselves. We don't only advise and implement it, we are also one of the first companies in Norway to use it.

### SAP Business ByDesign

SAP Business ByDesign is a complete ERP solution that covers all needs of a business. There is close integration between business and financial processes, SAP Business ByDesign is a cloud solution, which means you only need a PC with internet access, no servers. You pay only licence fees per user and can use all the functionality of the solution.

### Why SAP Business ByDesign?

- **Easy to use:** Help your users learn quickly and accelerate time to value with a rich user experience
- **Cost:** Very affordable cloud solution. Subscription fee includes: storage, upgrades, system management, 24/7 support, back-up and recovery
- **Adaptable and Extensible:** Configure your needed processes and remain current as your business changes
- **Mobile:** Deliver information and decisions anytime, anywhere, to anyone
- **Analytics:** Built-in report generator and analysis tool delivering realtime information

### The Package for Wholesales Companies includes

This package enables you to sell goods from stock using a wide range of standard features: handle sales quotes, sales orders, deliveries, customer invoices and payments

### Benefits

You can become more profitable by responding efficiently to customer demand thereby growing revenue while reducing cost of sales.

- Automatic quote and order generation, processing and flexible pricing management
- The product availability check ensures reliability and accuracy of the confirmation data by checking customer requirement against the stock on hand and the product supply situation
- Integration of operational processes to ensure consistency between orders, shipments and invoicing
- Scalable process for revenue recognition supporting different accounting principles
- Built-in analytics enabling drill down to the profit and loss result alongside dimensions like products, customer groups and distribution channels

**The package includes:**  
**Implementation project from NOK 570 000 (10 weeks)**  
**SAP Business ByDesign SaaS from NOK 16 451 pr. Month (20 users)**

**SAP® Business ByDesign®**

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**SAP® Qualified**  
Partner-Packaged Solution

### All business processes are closely integrated with the finance module covering

- Liquidity management
- Internal accounts with control
- Accounting in accordance with statutory Norwegian accounting requirements.

### Expansions with no additional license cost

- Sales of services
- Sales of projects
- Production
- Product development
- Personnel management with timesheets, holiday calendar, salary etc. (HR)
- Sales Monitoring (CRM)
- Delivery follow-up (SRM)

### Included in implementation Project

- **Prepare**  
In this phase we perform project kick off meetings and will arrange an agreement on the project scope and solution scope with all stake holders of this project.
- **Realize**  
In this phase we complete all solution configurations and developments as per the solution design.
- **Verify**  
In this phase we have all the testing and integration of the solution we developed.
- **Launch**  
This is the application go-live phase we will load the application into the production tenant with all its integrations, then execute the cutover. We provide post go-live support and a handover to the support team for the successful usage of the application.