



# autoExpress™

## Built on SAP S/4 HANA Platform



### Executive Summary

- SAP VAR Partner
- SAP Certified Services, Build & PCoE certified partner
- Recognized Expertise in Wholesale & Distribution
- 2017 Small Business of the year Awards Winner by Gulf Capitals SME Awards
- 2016 SAP Quality Awards Winner
- 2016 Best Net New Name Contributor Winner
- 2015 Best Partner Net New Name Contributor Winner
- 2015 Best S/4 HANA Sales in GB Winner
- 2012 SAP Quality Awards Winner
- 150+ Employees
- 100+ Satisfied customers

**autoExpress™** — Transform your Automotive & Heavy Equipment dealer business and become market leader

### Solution Highlights –

Addresses end to end Automotive & Heavy equipment Dealer business scenarios inclusive of logistics and financial processes.

- Marketing
- Customer Relationship Management
- Sales Management
- Procurement & Inventory Management
- Warehouse Management
- Customer Service Management
- Vehicle & Parts Planning
- Workshop Management
- On-Site Service Delivery
- Reporting & Analytics
- Fiori User Experience

### Value Proposition –

- Pre-packaged and proven Automotive Dealer & Heavy Equipment industry solution
- On Prem or Private cloud solution offering
- Characteristics based Planning & Ordering
- Characteristics based Stock Management / Vehicle Selection
- Characteristics based Order Fulfillment process
- Fully automated Advanced Shipping notification
- Multiplayer Management
- Trade-in Processes
- Shipment based Costing
- Unit based Costing
- Workforce Scheduling
- Mobile based Customer Experience App for Showroom & Workshop

### AVAILABLE OFFERINGS

#### Silver

SAP S/4HANA Enterprise Best Business Practices implementation including:

- SAP Accounting Powered by SAP HANA
- Materials Management
- Warehouse Management
- Sales and Distribution
- Customer Service
- Customer Management
- SAP Fiori

#### Licenses

S/4HANA  
30 Users

#### Price Point

HW \$120K    SAP SW \$96K    Services \$482K

inclusive of 1 year AMC

Deployment Time – 28 Weeks

On Premise Option

**\$ 698,000**

#### Gold

SAP S/4HANA Enterprise Best Business Practices implementation including:

- SAP Accounting Powered by SAP HANA
- Materials Management
- Warehouse Management
- Sales and Distribution
- Customer Service
- C4/HANA – Sales & Service
- SAP Fiori

#### Licenses

S/4HANA 40 Users  
SAP Service Cloud 10 Users    SAP Sales Cloud 5 Users

#### Price Point

HW \$120K    SAP SW \$165K    Services \$760K

inclusive of 1 year AMC & Service Cloud Subscription

Deployment Time – 32 Weeks

Hybrid Option

**\$ 1,045,000**

#### Platinum

SAP S/4HANA Enterprise Best Business Practices implementation including:

- SAP Accounting Powered by SAP HANA
- Materials Management
- Warehouse Management
- Sales and Distribution
- Customer Service
- C4/HANA – Marketing, Sales & Service
- Business Objects
- SAP Fiori

#### Licenses

SAP Marketing 100K Contacts  
SAP Work Manager Mobile App 10 Users  
SAP Service Cloud 10 Users    SAP Sales Cloud 5 Users  
Business Objects Edge 10 Users    S/4HANA 50 Users

#### Price Point

HW \$140K    SAP SW \$270K    Services \$885K

inclusive of 1 year AMC & Service Cloud Subscription

Deployment Time – 32 Weeks

Hybrid Option

**\$ 1,295,000**

### Our Automotive & Heavy Equipment Customers

