



Biography

Galo Sandoval

Vice President, SAP Caribbean.

Galo Sandoval is the Vice President of SAP Caribbean. He is responsible for leading the subsidiary to maximize opportunities generated in the region, including Puerto Rico, Dominican Republic, Trinidad & Tobago, Jamaica, and other Caribbean islands.

Galo has more than 20 years of experience in sales. He joined SuccessFactors, an SAP company, in October 2012 as the Regional Vice President of Strategic Accounts Group. Within two months he was able to build the team for all Latin America and increase revenue by 121%. His work was key for the development of innovation as a concept among Caribbean companies, including state organizations. Previously, he served as Executive Sales Director for NorthgateArinso and for 19 years as Sales VP of ADP, both positions with a focus on Latin America and the Caribbean.

He graduated in Business Administration from the Catholic University, and has lived in Puerto Rico for most of the past 18 years with the exception of some periods when he was based in Miami, FL.



Vice President of SAP Caribbean