

## SAP S/4HANA Enterprise Management Qualified Solution

As a long-time trusted SAP Global Partner, YASH Technologies works with SAP to help organizations operate with greater agility, make faster decisions, and collaborate with increased mobility around the world. YASH offers a complete range of tailored, future-proof SAP services to help customers simplify, innovate, and grow. We deliver the SAP expertise that our clients need to enhance their SAP platforms and operate as leaner and smarter businesses. With a specialized SAP resource base of 6000 consultants world-wide, spread across six continents and 17 delivery centers, YASH is positioned to design, implement, and maintain complex SAP engagements, as well as evolve SAP landscapes to achieve the greatest business value.

YASH Industry Solutions including CPGOne are pre-defined based on SAP Best Practices built on SAP S/4HANA, the in-memory ERP Suite that acts as the Digital Core of the entire enterprise. It supports the Internet of Things (IOT), Big Data, real time Analytics, Mobile business networks, third party systems and more.



### Solution highlights

#### S/4HANA Enterprise edition

- Financials
- Sourcing and procurement
- Manufacturing operations
- Quality management
- Sales
- Warehouse operations

#### Other features

- Industry best practices and deployment accelerators
- Faster processing with S/4HANA in-memory computing
- Better decision making, with real-time information
- Real time business analytics with HANA live
- FIORI apps

### Benefits

- Spend visibility
- Cost savings with streamlined sourcing
- Balance demand and supply through DDR
- Align distribution and fulfilment processes to improve speed, efficiency and sustainability
- Track progress of deliveries
- Reduce defective material wastage through improved quality management
- Accurately track and maintain inventory levels
- End to end batch traceability
- Ensure regulatory compliance
- Boost enterprise productivity through efficient production Warehouse processes
- Customer friendly UI- personas, FIORI apps
- High data quality migration
- Reduction in data footprint, TCO, development costs
- Faster transaction processing and reporting
- Customer satisfaction, cross device support for majority of the functions they use
- Simplified user experience (UX) with FIORI applications

## YASH Offerings:

Module	Standard	Extended*
<b>Financial accounting</b>	<ul style="list-style-type: none"> <li>• General ledger</li> <li>• Accounts receivable</li> <li>• Accounts payable</li> <li>• Bank accounting</li> <li>• Financial close</li> </ul>	<ul style="list-style-type: none"> <li>• Asset accounting</li> </ul>
<b>Management accounting</b>	<ul style="list-style-type: none"> <li>• Cost center planning</li> <li>• Overhead cost accounting-actual</li> <li>• Internal order</li> <li>• Product cost planning</li> <li>• Cost object controlling</li> <li>• Profitability &amp; cost analysis</li> </ul>	
<b>Procurement</b>	<ul style="list-style-type: none"> <li>• Sourcing &amp; quotation</li> <li>• Subcontracting</li> <li>• Procurement of materials</li> <li>• Consumable purchasing</li> <li>• Return to supplier</li> <li>• Supplier evaluation</li> <li>• Outline agreements</li> <li>• Procurement of services</li> </ul>	<ul style="list-style-type: none"> <li>• Advance returns from stores to warehouse</li> <li>• Purchase rebates</li> <li>• Procurement based on characteristics</li> </ul>
<b>Supply chain operations</b>	<ul style="list-style-type: none"> <li>• Outbound logistics (with hu &amp; shipment)</li> <li>• Stock transfer with delivery repacking/ labelling</li> <li>• Batch management</li> <li>• Physical inventory &amp; cycle counting</li> <li>• Serial number management</li> </ul>	<p><b>Embedded EWM -</b></p> <ul style="list-style-type: none"> <li>• Basic inbound and outbound processing in warehouse</li> <li>• Integration with QM</li> <li>• Replenishment &amp; scrapping in warehouse</li> <li>• Physical inventory - cycle counting in bin level</li> </ul>
<b>Manufacturing</b>	<ul style="list-style-type: none"> <li>• Food &amp; planning production repetitive management rework processing</li> <li>• Make to stock production process industry</li> <li>• Make to order</li> <li>• Scheduling &amp; capacity planning</li> <li>• Manufacturing execution</li> <li>• Production subcontracting</li> </ul>	<ul style="list-style-type: none"> <li>• ECM (Engineering change management)</li> </ul>
<b>Quality management</b>		<ul style="list-style-type: none"> <li>• Quality inspection in procurement</li> <li>• Quality management in production</li> <li>• Quality certificate</li> <li>• Quality notification</li> <li>• Quality in warehouse</li> </ul>
<b>Sales and distribution</b>	<ul style="list-style-type: none"> <li>• Sales order processing</li> <li>• Sample processing / free of charge delivery third party dropship</li> <li>• Return &amp; complaints</li> <li>• Credit / debit memo processing</li> </ul>	<ul style="list-style-type: none"> <li>• Intercompany sales returnable processing</li> <li>• Rebates processing</li> <li>• Accelerated customer returns</li> </ul>

\*Extended offering includes processes listed in addition to processes in standard offering.

Feature	Standard	Extended
<b>Approach</b>	<p>Ideal for organizations with complex business processes, where process automation, business analytics are the basic requirements and are looking to use standard functionalities of the sap solution.</p> <p>Best practices based with additional customization</p>	<p>Ideal for large scale companies with elaborate functionalities and complex requirements and detailed business analytics and reporting.</p> <p>Best practices based with extended customization</p>
<b>Approximate organization size</b>	1 Legal entity, 3-4 Plants	1 Legal entity, 6 Plants, 1 Warehouse
<b>Duration of implementation</b>	20 Weeks	26 Weeks
<b>Implementation cost</b>	\$500,000 – 550,000	\$700,000 – 750,000
<b>License cost</b>	Based on users selected	Based on users selected
<b>Additional options available:</b>	On-Premise, Cloud and Hosting	On premise, Cloud and Hosting
<b>FIORI apps</b>	Yes	Yes
<b>CDS views/dashboards</b>	Yes	Yes
<b>YASH Values adds</b>	<ul style="list-style-type: none"> <li>• Inventory manager App</li> <li>• Sales App</li> <li>• Supplier Evaluation through Collaboration</li> </ul>	

## Add On Packages:

- Hybris B2B/ B2C/ B2B2C e-commerce portal
- Catch weight management
- EWM/decentralized WM
- Hybris cloud for customer (C4C)
- Edi integration
- Credit management
- Production planning and detailed scheduling (PPDS)
- Settlement management
- Integrated business planning
- Sap talent management - success factors (hosted solution)
- RF mobile device integration
- Business analytics/ reporting tools
- BPC for S/4HANA

## YASH Value proposition

- Specifically, trained consultants for CPGONE deployment
- Project can be delivered via an 'onsite - offshore' model
- Leading to direct cost reduction
- SME consulting team with industry experience and expertise in advisory and architect roles
- Rapid implementation with quick ROI and low risks
- Flexible offerings with an option to add on packages as needed

## Customer references



For more information contact  
YASH today at [info@yash.com](mailto:info@yash.com) or visit [www.yash.com](http://www.yash.com)

### About YASH Technologies

YASH Technologies focuses on customer success. As a leading technology services and outsourcing partner for large and fast-growing global customers, the company leverages technology and flexible business models to drive innovation and value throughout its customer's enterprise. YASH customer centric engagement and delivery framework integrates specialized domain and consulting capabilities with proprietary methodologies and solution offerings to provision application, infrastructure and end user focused Right-Sourcing services. YASH is a SEI CMMI (Level 3) and an ISO 9001:2015 certified company with U.S. and India headquarters and regional sales and development offices globally with customers spread across 6 continents.

YASH Technologies Global Presence

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