

# Executive Biography

## Canada Management Team



**ANDY CANHAM**  
Managing Director  
SAP Canada

As managing director, Andy Canham is responsible for the market unit's overall strategy, customer and partner engagements, and driving growth across SAP's industry-leading cloud and on-premise product portfolio.

Andy joined SAP Canada in April 2017 as chief operating officer of the region, overseeing business performance, including partnership strategy, pre-sales, and operations for cloud and on-premise solutions.

He has spent his career at the forefront of technology, and leverages 25 years of experience in managing and growing businesses in his executive leadership role at SAP. Prior to co-founding and leading Eclipsys Solutions, and overseeing Operations at Vital Insights, a cloud CX provider, Andy was senior vice president for Oracle's Systems division for North America, where he guided the company's commercial hardware sales integration with Sun Microsystems and led the division for the next two years. He was also the company's senior vice president of global systems sales, and oversaw Sun's Canadian business unit as president. Andy also led Western Canada for Hewlett Packard, and worked for more than a decade at IBM Canada, where he started his career in systems engineering.

A graduate of the University of Toronto, Andy holds a bachelor's degree in electrical engineering.