

# Forecast Optimization



In the Forecast Optimization service, we develop a supply chain policy for your forecast parameters and process

## Business Needs

- Lack of transparency regarding forecast quality
- Forecasting techniques are not used or are used inefficiently
- Little forecast accuracy or no forecast controlling
- Excessive inventories with minimal service level



## Delivery Approach and Scope

- Identification of the relevant forecasting products
- Determination of the forecasting levels and the forecasting basis
- Identification of the factors that influence forecasts
- Statistical analysis of historical data
- Definition of the parameters to assess forecast accuracy
- Definition of the models and model parameters
- Validation of the forecast results



## Value and Benefits

- You receive precise information about how you can improve the accuracy of the forecasts for your products. A report informs you about the potentials of forecasting accuracy and the optimized, company-specific forecast models

**Note:** 1292209

**Technical Implementation Time:** 14 days +

**Vendor:** SAP Consulting

**Contact:** [scm-consulting-solutions@sap.com](mailto:scm-consulting-solutions@sap.com)

**Related Services:**

- [Website of inventory optimization services](http://www.sap.de/inventoryoptimization)
- 1492807 – Business Case for Determining Inventory Optimization
- 1493943 – Inventory Optimization Collective SAP Note

Serviceangebote zur Bestandsoptimierung im Überblick

