

**SAP CPQ, standard edition for SAP Commerce  
Supplemental Terms and Conditions**

This Supplement is part of an Agreement for SAP Cloud Services between SAP and Customer and applies only to SAP CPQ, standard edition for SAP Commerce. Any documents referenced in this Supplement are available upon request.

**1. DEFINITIONS**

- 1.1. **Contract Year** means a period of twelve consecutive months beginning on the first day of the Subscription Term or its annual anniversary.
- 1.2. **End User** means an individual or business entity that accesses the SAP Commerce application to view and/or purchase Customer goods or services.
- 1.3. **Gross Merchandize Value (GMV)** means Customer's and its Affiliates' total annual sales gross revenue for products or services that are purchased through Cloud Service platforms by End Users in a given Contract Year. Gross Merchandise Value shall exclude any shipping, handling and other costs charged to End Users. Any taxes, including VAT, along with any financing charges and interest for installments charged to End Users as part of any transaction shall also be excluded. Returns, refunds, cancellations, or credits granted by Customer or its Affiliates to End Users will not reduce the GMV amount.
- 1.4. **Orders** means the number of sales and service orders processed in a Contract Year by Customer and its Affiliates through the Cloud Service.

**2. CLOUD SERVICE**

- 2.1. The Cloud Service includes features to enable End Users for self-service product configuration, product bundling, guided selling and interactive pricing, leveraging configuration models, pricing data, originating from a back-end system.

**3. FEES**

- 3.1. **Usage Metric.** The Usage Metrics for the Cloud Service are GMV and Orders, as specified in the Order Form.
- 3.2. **GMV.** For subscriptions to the Cloud Service using GMV as the Usage Metric, the initial unit includes €12,000,000 GMV per Contract year (identified in the Order Form as SAP CPQ, standard edition for SAP Commerce, GMV, access). Customer must include additional GMV in its subscription as required to cover total GMV each Contract Year. SAP will convert the Euro price to Customer's local currency using SAP standard exchange rates using SAP standard currency exchange rates, which will be made available to Customer upon request.
- 3.3. **Orders.** Subscriptions to the Cloud Service using Orders as the Usage Metric are measured in units of 50,000 Orders per Contract Year. The initial unit is identified in the Order Form as SAP CPQ, standard edition for SAP Commerce, orders, access.

**4. ADDITIONAL TERMS**

- 4.1. **Use Rights.** SAP CPQ, standard edition for SAP Commerce includes SAP CPQ.

The use of SAP CPQ is limited to end users that access the SAP Commerce application to view and/or purchase Customer goods or services.

The Cloud Service includes access to one test and productive tenant of SAP CPQ as further detailed below. The test and productive tenant of SAP CPQ serves as the test and productive tenant of SAP CPQ, standard edition for SAP Commerce, as well as the test and productive tenant for SAP CPQ, standard edition.

SAP CPQ, standard edition for SAP Commerce includes 10 users of SAP CPQ, standard edition. The total disk space storage included in the usage rights for these users of SAP CPQ, standard edition, constitutes the total disk space storage included in SAP CPQ, standard edition for SAP Commerce, for the usage of SAP CPQ.

- 4.2. **SAP CPQ, standard edition, test tenant.** The Usage Metric for SAP CPQ, standard edition, test tenants is Tenants. A Tenant means a customer-specific instance of the Cloud Service. Customer may use test tenants for non-productive purposes only. No personal data may be uploaded to or processed in a test tenant.

The SAP CPQ, standard edition, test tenant also serves as the test tenant for SAP CPQ, standard edition for SAP Commerce. Each additional SAP CPQ, standard edition, test tenant purchased by Customer includes one tenant of SAP CPQ.

- 4.3. **EU Access.** The EU Access option is not available for the Cloud Service.