

# SAP PartnerEdge

# **Sell On Premise Specific Terms and Conditions**

(together with the Sell On Premise Schedule and all documents referenced therein

"Sell On Premise Model")

# Article 1 Definitions and Interpretation

# 1. Definitions

"Discount Letter" with regard to this Sell On Premise Model means the "SAP PartnerEdge Sell On Premise – Discount Letter" for this Sell On Premise Model applicable to the country in which End User is located which current version as updated from time to time in line with the Change Provisions of this Agreement is / will be published on SAP's partner-dedicated website or directly provided to Partner by SAP upon request.

"End User Maintenance Agreement (EUMA)" means the "SAP Delivered Support Agreement" which sets out the terms and conditions under which SAP provides support to End Users and which will be provided by SAP on a deal by deal basis.

"Maintenance Services" with regard to this Sell On Premise Model means SAP Delivered Support, VAR Delivered Support and VAR Delivered Support For Business One as further set out in Article 9 (Maintenance Services).

"Price List" with regard to this Sell On Premise Model means the "SAP List of Prices and Conditions (indirect sales)" consisting of the "SAP Pricing & Licensing Principles", "SUR" and "SAP Price List for PartnerEdge Channel Partners" for this Sell On Premise Model applicable to the country in which End User is located which is published on SAP's partner-dedicated website or directly provided to Partner by SAP.

"Product Family" means an SAP product family which may comprise one or several SAP software products or services as further set out in the applicable RSPI.

"Program Requirements" means certain minimum program entry requirements as well as ongoing program requirements to be fulfilled by Partner, some of which are general PartnerEdge requirements, some of which are specific for the "Sell Engagement" and some of which are specific for the different "On Premise" Product Families, including, without limitation, payment of the Program Fee(s), meeting certain minimum annual revenue requirements, upholding a Sell Authorization for at least one "On Premise" Product Family and other requirements as set out in detail in the PartnerEdge Program Guide and the RSPI.

"SAP Delivered Support" means SAP's support offering to directly provide support to End Users subject to the terms and conditions set out in the EUMA.

"SAP GTCs" means then-current version of the document "GENERAL TERMS AND CONDITIONS OF SAP HUNGARY FOR STANDARD SOFTWARE LICENSE AND SUPPORT", as used by SAP for "On Premise Software" which is made available on www.sap.com/company/legal\_(however excluding the application of its data protection provisions, especially its Annex Data Protection as well as its Exhibit [TOM] and any provisions for support). The SAP GTCs may be updated by SAP from time to time in the sense of a programmatic change within the meaning of Article 12 (Changes to Terms) Nr.2 of Part 1 of the PartnerEdge GTCs. The version current at the time of the execution of the Sell On Premise Model is incorporated herein as Exhibit 1).

"Sell Authorization" means the specific training and qualification requirements for the products included in an "On Premise" Product Family that Partner wants to resell as set out in detail in the PartnerEdge Program Guide and the applicable RSPI, to be fulfilled by Partner.

"SUR" means the then-current List of Prices and Conditions SAP Software and Support used by SAP which includes additional or supplemental terms and conditions under which Software is licensed and which is made available on www.sap.com/company/legal. The SUR document is considered a Price List document in the meaning of Article 12 (Change to Terms) Nr.1 in Part 1 of the PartnerEdge GTCs.

"VAR Delivered Support" means the support that Partner can provide directly to End Users subject to the terms and conditions set out in the VAR Delivered Support Model which SAP and Partner can agree on by signing the VAR Delivered Support Schedule.

"VAR Delivered Support For Business One" means the support that Partner can provide directly to End Users for SAP Business One subject to the "Terms and Conditions for VAR Delivered Support for SAP Business One" which SAP and Partner can agree on by signing the Business One VAR Delivered Support Schedule.

- 2. Any terms not defined in this Sell On Premise Model will have the meaning ascribed to them in any other part of the Agreement (as defined in the Master Partner Agreement).
- 3. The headings in this Sell On Premise Model are for convenience only and are to be ignored in construing this Sell On Premise Model.
- 4. For clarification: Any reference in this Sell On Premise Model to a defined document is a reference to that defined document as amended, varied, novated or supplemented from time to time, in line with Part 1 Article 12 "Change to Terms" of the SAP PartnerEdge GTCs.
- 5. Where the context so admits, the singular includes the plural and vice versa.



6. Any defined document referenced in this SAP PartnerEdge Sell On Premise Model will be provided by SAP upon request.

# Article 2 Engagement Model

- Upon Partner meeting the Program Requirements for the first time and subject to Partner's compliance with all Program Requirements at all times during the term of this Sell On Premise Model, SAP hereby grants to Partner and Partner hereby accepts from SAP the right to:
  - a) market and distribute those Software products for which Partner achieved and continues to uphold a successful Sell Authorization in its own name, at its own risk and for its own account; and
  - b) position SAP Delivered Support for the Software purchased from SAP (excluding SAP Business One for which SAP Delivered Support is not available), if available for the respective Software product, and (for the Software distributed under this Sell On Premise Model) market, sell and provide VAR Delivered Support subject to the respective authorization under the applicable SAP VAR Delivered Support Schedule and/or market, sell and provide VAR Delivered Support For Business One subject to the provisions set forth in the Business One VAR Delivered Support Schedule.
  - to End Users located in the Territory (as defined in the Sell On Premise Schedule / the VAR Delivered Support Schedule / Business One VAR Delivered Support Schedule).
- 2. Partner will use its best efforts to market and position SAP Delivered Support or to market, sell and provide VAR Delivered Support, if Partner is authorized to provide VAR Delivered Support, or VAR Delivered Support For Business One for the Software distributed under this Sell On Premise Model.
- 3. Partner is solely responsible for accurately and completely representing the Software and the Maintenance Services. Partner assumes all financial and legal liability for the quality, reliability and accuracy of all representations and warranties made by Partner, its employees, agents and consultants beyond what is contained in the Documentation. Partner will give the SAP Group and its licensors appropriate credit for the ownership of the Software, Documentation and other SAP Materials.
- 4. Partner must not deliver or recommend any software or other products that are incompatible with the Software.
- 5. Partner will be solely responsible for setting its own prices vis-à-vis the End User for the distribution of the Software.

# Article 3 Specific Order Processes and Requirements

- 1. Partner and SAP will enter into End User specific Order Forms for the Software, covering the license and (where applicable and authorized) Maintenance Services under the VAR Delivered Support Model. To this respect, Partner will send its order for Software and (where applicable and authorized) Maintenance Services from SAP using and filling out completely such forms and minimum order requirements as SAP may prescribe from time to time and must comply with any then-current order process for the specific Software product. Where applicable, Partner will use the electronic means provided by SAP for placing orders and for executing Order Forms.
- 2. With regard to each Software order for an End User, Partner must provide SAP with:
  - a) the name and address of the End User for whom the Software was ordered;
  - b) details of the Software ordered for the End User, including, without limitation, the product and country version as well as the number of users for each Software product;
  - c) details of any SAP Delivered Support agreement concerning the specific End User;
  - d) Partner's contact and billing information; and
  - e) any other data required by SAP in any then-current order process for the specific Software, Maintenance Services or both.
- 3. SAP is free to accept the order and issue an Order Form offering to Partner. In particular, SAP reserves the right to decline the order if the Software is intended to be used on computers, operating and database management systems that SAP considers to be not suitable for use with the Software.

# Article 4 Delivery of Software

- 1. SAP will deliver the Software as described in the Documentation and the Price List and will also provide the appropriate license keys. With regard to the features, quality and functionality of the Software the product description in the Documentation and the Price List is solely decisive. SAP does not own any additional features, quality or functionality. Partner can, in particular, not assert any additional feature, quality or functionality from any public statements, publications or advertisements by SAP except to the extend SAP has expressly confirmed such additional feature, quality or functionality in writing. Any representation, warranty, undertaking or guarantee regarding additional features, quality or functionality is effective only if expressly confirmed by SAP's management in writing.
- 2. After execution of an Order Form, SAP will deliver to Partner one copy of the relevant Software:



- a) on discs or other data media ("Physical Shipment"); or
- b) by making it available for download through the internet (usually on the SAP ServiceMarket Place (http://service.sap.com/swdc)) ("Electronic Delivery") or its successor website as published by SAP.
- 3. The relevant Software and Documentation will be deemed delivered (including but not limited for the purpose of fixed delivery dates or timely delivery) and the risk passes to Partner:
  - a) in case of Physical Shipment, when the relevant disc or other data media is handed over to the freight carrier;
     or
  - b) in case of Electronic Delivery, when SAP has made an electronic copy thereof available for download and has informed Partner accordingly ("**Delivery**").
- 4. Upon Partner's request or if stipulated in the Order Form, SAP may agree to provide Software and the appropriate license key directly to the relevant End User instead ("End User Delivery"). In case of End User Delivery, the provisions set out in this Article 4 (Delivery of Software) will apply analogously; delivery to Partner will be deemed to occur upon Delivery to the End User.
- 5. SAP might be entitled to suspend the delivery of any or all SAP Products as well as applicable license keys to Partner or End User or both as further set out in this Sell On Premise Model as well as the PartnerEdge GTCs.
- 6. If Partner receives a new copy of the Software, Documentation and/or other SAP Materials that replaces previously provided Software, Documentation and/or other SAP Materials, Partner must distribute such newest copy provided and either destroy or upon SAP's request return previous copies.
- 7. Partner must not make the Software, Documentation and/or other SAP Materials available to the End User by any means other than by delivering the Software, Documentation and/or other SAP Materials as originally provided by SAP. Partner's right to pass on the Software, Documentation and/or other SAP Materials is subject to the provisions of this Agreement.

### Article 5 Resale Software Fee

- 1. The general calculation basis for the Software is stipulated in the Price List and the applicable Discount Letter and will be specified in each Software order.
- 2. Partner will pay to SAP the fee for the Software ordered for any End User as set out in the corresponding Software Order Form.
- 3. In case of Physical Shipment, Partner will have to pay the costs of delivery and packaging.
- 4. In case of Electronic Delivery, SAP will make the relevant Software available for download at its own cost; Partner will bear the costs for downloading the Software and Documentation.
- 5. The fee for the Software ordered for an End User will be invoiced after Delivery of the relevant Software.

# Article 6 Tax

- 1. Each Party will be responsible for the payment of its own taxes.
- 2. All taxes based on income that are imposed, or may be imposed, by any federal, state or local government entities for payments received under or in connection with any part of this Agreement will be borne by the recipient of the payment ("Recipient").
- 3. All taxes or charges of any kind such required by law will be borne by the the Party making such payments ("Payer"). Partner must communicate to SAP its VAT or GST identification number(s) attributed by the country where Partner has established its business. SAP shall consider the Software distributed or provided under or in connection with this Agreement to be for Partner's business operations and provided to the location(s) of the Partner in accordance with the provided VAT or GST identification number(s). If any such tax or duty has to be withheld or deducted from any payment under or in connection with any part of this Agreement, Payer must increase payment under or in connection with any part of this Agreement by such amount to ensure that after such withholding or deduction, Recipient has received an amount equal to the payment otherwise required. Any applicable direct pay permits or valid tax-exempt certificates must be provided to SAP prior to the execution of the Sell On Premise Schedule.

### Article 7 Protection of Rights

On basis of this Sell On Premise Model Partner is not entitled to:

- Use the Software (except as necessary to perform VAR Delivered Support and/or VAR Delivered Support for Business One);
- b) make any Modifications, Add-Ons or other derivative work to the Software; and
- c) copy or otherwise reproduce temporarily or permanently in whole or in part the Software, not even for back-up purposes.



# Article 8 License (Indirect Model)

- Use rights for the Software that Partner agrees with SAP for a specific End User will be granted from SAP to Partner
  on the basis of an End User specific Order Form and then granted by Partner to an End User on the basis of an
  individual license agreement entered into between Partner and End User ("Indirect License"), as further described
  in this Article 8.
- 2. Partner must comply with the following provisions:
  - a) SAP sells the Software to Partner for a specific End User subject to the Order Form and the then current SAP GTCs and SUR in consideration of the stipulations in this Sell On Premise Model ("SAP Terms"), in particular this Article 8, Partner must grant Use rights for the Software to an End User subject to terms in an Indirect License that are not less protective for SAP than the ones set out in the SAP Terms (but excluding any commercial terms therein), in particular this Article 8 ("Indirect License Model"). The SAP GTCs current at the time of the execution of this Sell On Premise Model are attached hereto as Schedule 1. The Indirect License must in any case include clauses reflecting the content of the then-current SUR and the content of the provisions of the then-current SAP GTC (as well as the respective definitions of terms used therein) on the following matters but excluding any commercial terms therein:
    - i. DELIVERY, MATTER TO BE DELIVERED, LICENSE GRANT, IP RIGHTS, END OF LICENSE End User may only be granted a non-exclusive, perpetual (except for subscription based licenses) license to Use the Software, Documentation, and other SAP Materials at specified site(s) within the Territory (as defined in the Sell On Premise Schedule) to run End User's and its Affiliates (as further defined and described in the SAP GTCs) internal business operations (including customer back-up and passive disaster recovery) and to provide internal training and testing for such internal business operations, all as further described in the SAP GTCs. End User shall not: (i) use the SAP Materials to provide services to third parties (e.g., business process outsourcing, service bureau applications or training) other than to Affiliates (subject to the terms set out in the SAP GTCs); (ii) lease, loan, resell, sublicense or otherwise distribute the SAP Materials, other than distribution to Affiliates (subject to the terms set out in the SAP GTCs); (iii) distribute or publish keycode(s); (iv) make any Use of or perform any acts with respect to the SAP Materials other than as expressly permitted in accordance with this Article 8 no.2; (v) use Software components other than those specifically identified in the Software Order Form agreed between SAP and Partner for the relevant End User, even if it is also technically possible for End User to access other Software components or (vi) transfer Software to third parties except as stated in the SAP GTCs.:
    - ii. intentionally left blank
    - RESERVATION OF RIGHTS. End User must accept that the SAP Materials and SAP's Confidential Information and all title, rights and interest, especially, without limitation, any Intellectual Property Rights embodied therein are the sole and exclusive property of the SAP Group or their licensors, subject to any rights, title or interest expressly granted to End User as set out in this Article 8 no. 2 a) i. and the provisions concerning Modifications/Add-ons in the SAP GTCs. Except for the rights set forth in this Article 8 no. 2 a) i. and the provisions concerning Modifications/Add-ons in the SAP GTCs, End User is not permitted to modify, create Add-Ons or otherwise make derivative works of the Software or other SAP Materials:
    - iii. intentionally left blank
    - iv. <u>CONFIDENTIALITY</u>. End User must treat SAP's Confidential Information in a manner that is at least as protective to SAP as the rights and restrictions set forth in this Agreement; and
    - v. <u>SYSTEM AUDIT AND MEASUREMENT / ADDITIONAL LICENSES.</u> End User must agree to permit SAP to directly audit (at least once annually and in accordance with SAP standard procedures as described in the SAP GTCs, which may include on-site and/or remote audit) the usage of the Software and other SAP Materials. In case the consent of the End User is required Partner ensures that such consent has been granted by the End User.
  - b) In addition to the above, SAP proposes for the Partner the appropriate application of the contractual conditions of the then-current SAP GTC's in its end-user agreements to be concluded by the Partner. The current GTC is is incorporated herein as Exhibit 1. The Partner is liable for any possible claim or demand arising from nonapplying of the above contractual conditions in its end-user agreements.
  - c) Partner must use its best endeavors to shield all members of the SAP Group from any liability arising out of or in connection with an Indirect License. Furthermore, Partner must include express provisions in each Indirect License agreement to ensure that any claim relating out of or in connection with an Indirect License will be brought against the Partner and not a member of the SAP Group unless such claim exists by virtue of compelling law
  - d) Partner must ensure that all Software ordered for an End User is captured under a valid Indirect License with such End User.
  - e) To this extent Partner must in particular ensure that:
    - i. each End User executes an Indirect License before ordering Software from a Partner; and
    - ii. the person signing an Indirect License is duly authorized to represent and has the full legal capacity to legally bind the End User.



- f) Partner must ensure that each Indirect License is legal, valid, binding and enforceable and that the obligations assumed by the Parties thereunder constitute legal, valid, binding and enforceable obligations.
- g) Partner must inform each End User that SAP will not accept the corresponding Software order for such End User and will, thus, neither deliver any Software nor the applicable license keys if SAP has not received from the Partner the confirmation that an Indirect License was duly signed by the End User for the Software agreed in the Order Form.
- h) Upon SAP's request, Partner must provide a copy of the signed Indirect License agreement to SAP (whereby blackening any references to commercial terms, especially prices). Partner must ensure that End User has given its consent for SAP to review each Indirect License.
- i) Partner bears all consequences and costs resulting from breach of its duties set forth in the Agreement, especially .if Partner did not conclude an Indirect License, if the terms of an Indirect License are less protective than the ones set out in the then current SAP GTCs or the then-current SUR, if an Indirect License is not legal, valid, binding or enforceable or if the obligations assumed by the Parties thereunder do not constitute legal, valid, binding and enforceable obligations.
- j) Partner must inform SAP immediately if Partner or an End User terminated an Indirect License as well as about the reasons for such termination.
- k) Partner is obliged to enforce the terms of the Indirect License if the Partner becomes aware that the End User does not comply with the SAP Terms incorporated therein. If Partner becomes aware of circumstances indicating a breach, Partner is obliged to thoroughly investigate and take required actions to enforce the SAP Terms. Partner must inform SAP as soon as the Partner becomes aware of a breach or circumstances that indicate a potential breach. If it becomes apparent in an audit or otherwise that End User has used the Software outside the SAP Terms with regard to the agreed license volume and Metrics, SAP and Partner will execute an amendment reflecting the required additional license. SAP reserves the right to claim damages and to claim late payment interest in accordance with the Agreement.

### Article 9 Maintenance Services

# 1. SAP Delivered Support

- a) If an End User wants to order SAP Delivered Support and provided SAP offers SAP Delivered Support for the relevant Software products, the End User will need to conclude a EUMA directly with SAP.
- b) Partner must inform the End User that:
  - i. SAP will not deliver any SAP Delivered Support until SAP received End User's duly signed EUMA; and
  - ii. SAP has the right not to provide SAP Delivered Support as long as any of the adverse conditions as set out in this Article 9 (Maintenance Services) no. 1e) to f) is present.
- c) Partner must ensure that the person signing the EUMA is duly authorized to represent and has the full legal capacity to legally bind the End User.
- d) When Partner submits a Software order, Partner must also submit a copy of the EUMA signed by the End User for whom the Software is ordered if the relevant End User wants to order SAP Delivered Support. SAP will provide the means to attach, upload or otherwise submit a signed copy of the EUMA together with the Software order in the order process. If required in the country of the relevant End User, SAP will provide an address to which an originally signed copy of the EUMA by the End User must be sent.
- e) Partner is prohibited from making any changes to the EUMA but may have to insert certain additionally required information into the EUMA. Partner must further ensure that End User does not change the EUMA.
- f) If the relevant End User has not duly signed the EUMA or if the content of the EUMA was unduly changed or is incomplete, SAP will not accept the corresponding SAP Delivered Support order for such End User and will, thus, not provide SAP Delivered Support. Partner bears all consequences and costs resulting from breach of its duties set forth in the Agreement, especially if the EUMA was unduly changed or is incomplete.

### 2. VAR Delivered Support

- a) VAR Delivered Support. If Partner wants to provide VAR Delivered Support, the Parties will, as a first step, have to agree on and sign the VAR Delivered Support Schedule which refers to the VAR Delivered Support Model. Further requirements for the provision of VAR Delivered Support are set out in the VAR Delivered Support Model.
- b) VAR Delivered Support for SAP Business One. Every Partner authorized to market and distribute SAP Business One is authorized to market, sell and provide support to End Users located in the Territory (as defined in the Sell On Premise Schedule) for the SAP Business One products sold hereunder by Partner subject to the provisions of the SAP PartnerEdge Business One VAR Delivered Support Schedule as agreed between the Parties. SAP Delivered Support is not available for SAP Business One. VAR Delivered Support For Business One is the sole support delivery model for SAP Business One.



### Article 10 Term and Termination for convenience

- 1. Term. This Sell On Premise Model comes into effect as of the Effective Date defined in the Sell On Premise Schedule and remains in full force and effect until and including 31 December of the same year. Thereafter its term is automatically extended for subsequent periods of one year.
- 2. Termination for convenience. Either Party may terminate this Sell On Premise Model at any time for convenience with three months' prior written notice.
- 3. Termination for non-compliance with Program Requirements.

SAP may terminate this Sell On Premise Model with three months' prior written notice if Partner:

- a) does not meet all of the Program Requirements for the first time within six months after the Effective Date defined in the Sell On Premise Schedule; or
- b) does not comply with any of the Program Requirements, excluding the Program Fee for which SAP may terminate this Sell On Premise Model immediately as set forth in the PartnerEdge GTCs under Article 10 (Termination for good cause) no. 1 a) and no. 2 a) of Part 1.

# Article 11 Model-specific Effect of Termination

1.If this Sell On Premise Model is terminated, rescinded or ends in any other way, Partner's right to:

- a) market and distribute the Software; and
- b) position SAP Delivered Support,

to End Users located in the Territory under this Sell On Premise Model as set out in Article 2 (Engagement Model) immediately ends.

2.Notwithstanding Article 11, Section 1 above, Partner may continue to distribute Software ordered from SAP for a specific End User ("Accepted Software") without undue delay to the End User for whom the Software product was ordered. Obligations existing or arising under individual orders placed prior to any termination, rescinding of or ending of the Sell On Premise Model, remain unaffected. SAP is entitled to refuse acceptance of orders, after notification of termination, if SAP reasonably believes that the End User cannot go live with the Software prior to the effective date of termination of this Sell On Premise Model.

3.Notwithstanding anything in this Article 11, Partner may use the Documentation, the SAP Logo and other SAP trademarks Partner was authorized to use, under Article 4 (Trademark License) of Part 1 of the PartnerEdge GTCs, solely in connection with the Documentation in order to distribute the Accepted Software, without undue delay, to the specific End User for whom the Accepted Software was ordered.

# Article 12 Defects as to Quality, Defects in Title, Other Faults

- 1. SAP warrants the agreed qualities of the Software purchased in each Order Form (with the exclusion of Software that was provided for no fee and / or under a trial license), in accordance with the law governing the sale of goods and warrants that the grant of the distribution rights as agreed herein to Partner does not infringe any third-party right. The following provisions in this Article 12 no. 2 to 8 apply with regard to each Order Form:
- 2. To discharge its liability for shown quality defects, SAP will remedy the defects either by providing to Partner a new Software version that is free of defects or, at its election, by eliminating the defects. SAP may also eliminate a defect by indicating to Partner a reasonable way to avoid the effect of the defect. To discharge its liability for shown defects in title, SAP will remedy the defects either by procuring for Partner the legally incontestable agreed rights with regard to the respective Software or, at SAP's election, providing equivalent replacement or altered Software. Partner must accept a new Software version that is functionally compliant unless it would be unreasonable to require Partner to do so
- 3. If Partner sets a reasonable limited additional time period for SAP to remedy the defect and SAP finally fails to do so in that time, Partner has the right to terminate the Order Form or reduce the remuneration. Subject to the exclusions and limitations in Article 13 (Liability), SAP undertakes to compensate for loss or wasted anticipatory expenditure caused by a defect.
- 4. The time bar for claims is regulated in the Civil Code of Hungary (Act V. of 2013). .
- 5. The time bar for claims for defects in works or services to eliminate or avoid a defect provided in discharge of defect liability also comes into effect at the time specified in no. 4. However, the time before the bar comes into effect is tolled while, with Partner's consent, SAP is checking the existence of a defect or is remedying a defect, until SAP informs Partner of the results of its check, gives notice that the remedy is complete, or refuses to remedy the defect. The time bar comes into effect no earlier than three months after the end of the toll.
- 6. If SAP provides defect identification or elimination works or services without being under obligation to do so, SAP is entitled to a specific remuneration. This applies in particular to any reported quality defect that is not reproducible or not imputable to SAP or in cases where the Software is not used in compliance with its Documentation. Without prejudice to the generality of the foregoing, SAP is entitled to remuneration for additional work it does to eliminate any defect that arises out of Partner's failure to properly discharge its duty to collaborate, inappropriate operation of the Software, or failure to take the SAP services that SAP recommends.



- 7. If a third party claims that the exercise of the rights granted to Partner under the SAP PartnerEdge Sell On Premise Model infringes its rights, must fully inform SAP in writing without delay. If Partner ceases to exercise its rights granted hereunder to mitigate loss or for other just reason, Partner must notify the third party that such cessation does not imply any recognition of the claimed infringement. Partner will conduct the dispute with the third party both in court and out of court only in consultation and agreement with SAP or authorize SAP to assume sole conduct of the dispute.
- 8. If SAP fails to properly perform any of its duties herein that is not within the ambit of defect liability, or is otherwise in breach, Partner must give written notice of the failure or breach to SAP and fix a limited additional time period during which SAP has the opportunity to properly perform its duty or otherwise rectify the situation. SAP will compensate for loss or wasted anticipatory expenditure subject to the exclusions and limitations in Article 13 (Liability).
- 9. Partner duty to collaborate includes the obligation to give notice of all defects including sufficient detail for SAP to analyse the alleged defect and to ensure that End User also provides commercially reasonable assistance to SAP in any defect identification or elimination works or services. SAP may fulfill its warranty obligations directly vis-à-vis Partner's affected End Users.

# Article 13 Liability

- 1. SAP's liability in contract, tort, and otherwise for loss including but not limited to wasted anticipatory expenditure, under this Sell On Premise Model is subject to the following provisions:
- 2. SAP's liability for any and all claims for culpable actions or omissions of SAP, irrespective of the legal grounds except for the cases described below- shall be limited to the total of HUF 110.000.000 (one hundred and ten million Hungarian Forints).
- 3. Unless otherwise stipulated by mandatory law, SAP shall in no case be liable for any loss of profit, expected cost reductions which were not attained, damage resulting from claims of third parties raised against the Partner, indirect and consequential damages, as well as damage to stored data.
- 1. Notwithstanding the above, the limitation of liability set forth above will not be applicable for damages of willful conduct or gross negligence or for damages caused to life or damages resulting in bodily injury, and for damages related to confidentiality (Article 2 of Exhibit 1) and indemnification (Art.7.6 of Exhibit 1) provided that SAP is culpable for causing all such damages.

# Article 14 Audit

- 1. As part of an audit as described in the GTCs and for compliance purposes only, such as where SAP must confirm the disposition of the financial benefit provided by a discount, SAP may audit any documentation that identifies the dates of sale and delivery of SAP Products, such as offers, invoices, payments, delivery orders, contracts and purchase orders by and between Partner and End User or Partner and an Intermediary. In connection to such audit, Partner shall provide on request to SAP's Office of Ethics and Compliance information and supporting documentation about margins anticipated on open opportunities or earned on closed opportunities.
- 2. In the event that Partner is unable to provide the requested documentation, SAP is entitled to seek other ways of assurance, such as a review of audited financial statements, profit and loss statements, and expense accounts.
- 3. SAP recommends that Partner includes, in its agreements with End User, terms whereby End User's consent is not required, End Users waive confidentiality and any other applicable disclosure restrictions in order to permit SAP to conduct its audit as set forth in the GTC and this Article 14.

# Article 15 Special Discounts

- 1. If Partner requests discounts or pricing deviating from SAP standard partner discount and pricing ("Special Discount(s)"), Partner must provide accurate and truthful information relating to such request, as well as any available documents evidencing the need for the Special Discount request. SAP's decision to offer any Special Discount will be assessed on an individual basis, and will be based upon the truth, accuracy, and completeness of the documentation provided. SAP may decide at any point, in its sole discretion, to reject the request for a Special Discount. Both before and after any Special Discount is granted, Partner must inform SAP immediately if any information relating to or underlying the Special Discount request changes. By accepting an Special Discount, Partner must extend the Special Discount to the End User in accordance with the Special Discount request as approved by SAP. For the avoidance of any doubt, a Special Discount request can only be considered if Partner has exhausted the available standard discounts provided to Partner by SAP.
- 2. SAP may audit any Special Discount transactions in accordance with the terms of Article 9 of the GTCs. Upon SAP's request, Partner will promptly provide SAP or the expert with all relevant documentation to enable SAP to verify that all information provided in support of an Special Discount request was truthful and accurate, and that the Special Discount was extended to the End User in accordance with the Special Discount request as approved by SAP. Such information may include but shall not be limited to offers, invoices, payments, delivery orders, contracts and purchase orders by and between Partner and End User, or Partner and an Intermediary ("the "Special Discount Documentation"). Subject to applicable laws, including but not limited to relevant competition laws, Partner hereby waives any objection to i) SAP sharing Special Discount Documentation directly with the End User, notwithstanding the terms of any agreement that would prohibit SAP from doing so, and otherwise communicating (both orally and in writing) with the End User, as SAP deems necessary and appropriate to



- complete its desired audit relevant to Special Discounts and ii) the End User sharing information on the Special Discount directly with SAP. SAP may invalidate an Special Discount if in respect of such Special Discount, Partner fails to comply with the requirements of this Section 2.
- 3. In its contracts with Intermediaries, Partner must require any Intermediary to adhere to the same obligations relevant to Special Discounts as outlined in Section 2 and 3 above. SAP must be named a third-party beneficiary to such terms in a contract between Partner and any Intermediaries with the right to enforce such terms itself and independently from Partner against an Intermediary.

# Article 16 Survival

Article 14 (Audit) and Article 15 (Special Discounts) will survive termination of this Sell On Premise Model.



# SAP PartnerEdge

# **Sell On Premise Specific Terms and Conditions**

# Exhibit 1 SOFTWARE LICENSE AND SUPPORT AGREEMENT General Terms and Conditions SAP Hungary Ltd. ("GTC")

### **APPLICABILITY**

Except as otherwise agreed, in any Contractual relationship in which SAP Hungary Ltd. (herein "SAP") provides or supports SAP Software to another company or public-law entity (herein: "Licensee"), only these GTC and the provisions of the Software Use Rights document in the version valid at the time the contract is concluded (herein: Use Terms) and the applicable Support Schedule apply. They apply to pre contractual relations accordingly. The following terms and conditions of these GTC relative to "SAP Software" apply to SAP provided Third Party Software accordingly, except as otherwise stated in the Software Agreement, herein or in the Use Terms.

### 1. DEFINITIONS

- 1.1 "Add-on" means any code developed by Licensee or by a third party on Licensee's behalf communicating with SAP Software via APIs that adds or supplements new and independent functionality to SAP Software, but does not constitute a Modification (as defined in section 1.8).
- 1.2 "API" means SAP's application programming interfaces, as well as other SAP code that allow other software products to communicate with or call on SAP Software (for example, SAP Enterprise Services, BAPIs, IDocs, RFCs and ABAP or other user exits) provided under the Software Agreement.
- 1.3 "Affiliate" means any legal entity in which the Licensee, directly or indirectly, holds more than fifty per cent (50%) of the shares or voting rights or because the Licensee can administer the majority of voting rights on the basis of an agreement with other authorized entities. Any such legal entity shall be considered an Affiliate for only such time as such equity interest or majority of voting rights is maintained. Licensee must prove that such company is an Affiliate within (30) calendar days from the delivery of SAP's reasonable request.
- 1.4 "Business Partner" means a natural or judicial person that requires access to SAP Software in connection with Licensee's internal business operations, such as customers, distributors and/or suppliers of Licensee.
- "Confidential Information" means all information which SAP or Licensee protect against unrestricted disclosure to others, or that are deemed confidential according to the circumstances of their disclosure or their content. In any case, the following information is considered to be Confidential Information of SAP: SAP Software, programs, tools, data and other material, that SAP provides to Licensee before or on the basis of the Software Agreement.
- 1.6 "Documentation" means SAP's technical or functional documentation pertaining to the Contractual SAP Software which is delivered or made available to Licensee with the Contractual SAP Software.
- 1.7 "IP Rights" ("Intellectual Property Rights") means without limitation any patents and other rights to inventions, copyrights, trademarks, trade names, design patents and service marks and any other intangible property rights and all related rights of use or commercialization.
- 1.8 "Modification" means any reworking of SAP Software developed by Licensee or by a third party on Licensee's behalf within the meaning of the Hungarian Copyright Act (Act LXXVI of 1999), for example changes to the delivered source code or metadata.
- 1.9 "SAP Software" means any and all (i) standard software products (as well as relevant documentation) all as developed by or for SAP or any of its affiliated companies; (ii) new versions (especially without being limited to releases, updates, patches, corrections) thereof and (iii) any complete or partial copies of any of the foregoing.
- 1.10 "SAP Support" means agreed SAP support provided for SAP Software.
- 1.11 "Software Agreement" means a contract between SAP and Licensee for licenses and / or support for SAP Software that references these GTC the agreements on the license and support of standard software that <u>reference</u> to these GTC, Use Terms and the applicable support schedules.
- 1.12 "Third Party Software" means any and all (i) standard software products (as well as relevant documentation) and content, all as developed for or by companies other than SAP or its affiliated companies and that do not constitute



SAP Software (as defined in section 1.9); (ii) any new versions (especially without being limited to releases, updates, patches, corrections) thereof and (iii) complete or partial copies of any of the foregoing.

- 1.13 "Working Days" means weekdays from Monday to Friday (9 a.m. to 5 p.m. CET) except statutory holidays in Hungary.
- 1.14. Contractual" means provided to Licensee in performance of the Software Agreement.

# 2. DELIVERY, MATTER TO BE DELIVERED, LICENSE GRANT, IP RIGHTS

# 2.1 Delivery, Matter to be Delivered

- 2.1.1 SAP will deliver the Contractual SAP Software in accordance with the product description in the Documentation and with the Use Terms. The product description in the documentation conclusively defines the functional qualities of the Contractual SAP Software. SAP owes no duty with regard to any further quality not defined in the Software Agreement. In particular, Licensee can imply no such duty from any other published SAP description or advertisement for the SAP Software except to the extent SAP has expressly confirmed that other quality in writing. Guarantees are effective only if expressly confirmed in writing by SAP.
- 2.1.2 Unless otherwise agreed, Licensee will be provided with one (1) copy of the relevant version of the SAP Software current at the time of shipment, within 14 days dated from the conclusion of the Software Agreement.
- 2.1.3 SAP will deliver, at its election, by supplying to Licensee the Contractual SAP Software on disc or other data media to the agreed delivery address (Physical Shipment) or by making it available for download on SAP ServiceMarketplace (http://service.sap.com/swdc) (Electronic Delivery). For the purpose of ascertaining whether delivery is timely, delivery of a Physical Shipment is deemed effected at the time SAP passes the discs or other data media to the forwarding agent, and an Electronic Delivery is deemed effected at the time SAP makes the Contractual SAP Software available for download and informs Licensee accordingly, and risk passes at the time of such Physical Shipment or Electronic Delivery.

# 2.2 SAP's Rights; Licensee's Licensed Use

As between Licensee and SAP, all rights in SAP Software – especially without being limited to all copyright and other IP Rights – shall be the sole and exclusive property of SAP, SAP SE (SAP's parent company) or their licensors, including without limitation SAP Software created to address a requirement of or in collaboration with Licensee. Licensee's only rights in respect of Contractual SAP Software are the following nonexclusive rights. Sentences 1 and 2 apply likewise to all other SAP Software, goods, works and information provided to Licensee precontractually or in performance of contract, including without limitation those provided in performance of warranty or Support.

- 2.2.1 Licensee may use the Contractual SAP Software only to the extent contractually agreed. The license is limited to the Contractual SAP Software, even if it is also technically possible for Licensee to access other SAP Software components. Where Licensee purchases (as distincts from rents) the Contractual SAP Software, its license is perpetual; where Licensee rents the Contractual SAP Software, the license term is as contractually agreed. Licensee's right to develop and use Modifications and Licensee's use of the SAP Software to develop Add-Ons as well as the use of the SAP Software together with Add-Ons is stipulated in section 2.3.
- Licensee enjoys only those rights in Contractual Third Party Software that are necessary to use it in association with the Contractual SAP Software. Details of the license for Third Party Software are set out in the Software Agreement and the Software Use Rights Document.
- 2.2.2 Licensee may use the Contractual SAP Software only to run Licensee's and its Affiliates' internal business operations. Licensee is granted the right to copy the Contractual SAP Software only for the purposes of such licensed use. All other rights, notably the right to distribute SAP Software, including without limitation the rights of rental, translation, elaboration and arrangement, and the right to make SAP Software available to the public are retained exclusively by SAP. Licensee may not use the Contractual SAP Software to provide business process outsourcing or, service bureau applications other than to its Affiliates or use the Contractual SAP Software to provide trainings to any person who is not Licensee's employee or the employee of a Licensee Affiliate. The related terms and detail in the Use Terms also apply.

Use of the Contractual SAP Software may occur by way of an interface delivered with or as a part of SAP Software, a Licensee or third-party interface, or another intermediary system.

Licensee must hold the required licenses as stated in the Use Terms for any individuals that use the Contractual SAP Software (directly or indirectly). Business Partners may use Contractual SAP Software only through screen access and solely in conjunction with Licensee's use and may not use it to run any of Business Partners' business operations.

On test systems the sole purpose of Licensee's use of Contractual SAP Software must be to ascertain its properties and assess its suitability for Licensee's business. Notably, on test systems Licensee must not create Modifications or Add-Ons (section 2.3), decompile (section 2.2.5) the Contractual SAP Software or use it or prepare to use it for live operation.

If Licensee has an Affiliate with a separate license or support agreement for SAP Software with SAP, an SAP Affiliate or any other authorized SAP distributor, the following shall apply unless otherwise expressly agreed between Licensee and SAP: The Contractual SAP Software shall not be used to run such Licensee Affiliate's business



operations and such Licensee Affiliate shall not receive any Support services provided to Licensee under the Software Agreement, even if such separate support agreement has expired or is terminated

In addition - and irrespective of the revocation of the rights of use -, SAP shall invoice the Customer a lump-sum for damages for this extended use, at the list price of the Software used without SAP's written consent, based on the List of Prices and Conditions valid at the time in question. SAP reserves the right to demand further damages. The accessing of the Software by more than one person using one and the same defined user shall constitute a breach of this Agreement and this applies also in respect of users indirectly accessing the Software through using one and the same defined user. It is also considered a breach of this Agreement If it is established through the modifications and / or deletions of the user records in the Software, that the Licensee has used the Software in excess of the license quantities or levels stated in the Software Agreement in any given point in time.

- 2.2.3 The Contractual SAP Software may only be copied temporarily or permanently in whole or in part on information technology devices (e.g. hard disks or central processing units) which must be located at Licensee's or it's Affiliates' facilities or are in Licensee's or its Affiliates' direct possession. Where SAP has agreed in writing, the information technology devices may also be located in the facilities of a Licensee Affiliate and be in the Affiliate's direct possession. Where Licensee wishes to outsource the Contractual SAP Software, that is to say run the Contractual SAP Software or have the Contractual SAP Software run for running Licensee's internal business operations on information technology devices that are located at the facilities and in direct possession of a third party, Licensee must first obtain the agreement of SAP in writing, which agreement SAP is ready to give provided that is proper business interests are upheld, notably that the third party respects the agreed conditions concerning the license for the Contractual SAP Software.
- 2.2.4 Licensee is permitted to back up data in accordance with good information technology practice and for this purpose to create the necessary backup copies of the Contractual SAP Software. Backup copies on transportable discs or other data media must be marked as backup copies and bear the same copyright and authorship notice as the original discs or other data media, unless this would be technically infeasible. Licensee must not change or remove SAP's copyright and authorship notices.
- 2.2.5 Prior to decompiling the Contractual SAP Software, Licensee must give written notice requiring SAP within a reasonable period of time to provide the information and documentation necessary to produce interoperability. Licensee is entitled to decompile the SAP Software to the extent permitted in the Hungarian Copyright Act (Act LXXVI of 1999) only after SAP has failed to comply with such notice within the limited time period. Before involving a third party Licensee must obtain for SAP's direct benefit the third party's written undertaking to comply with the provisions in this section 2.
- 2.2.6 If, for example by way of defect remedy or Support, Licensee receives from SAP copies of new versions of the Contractual SAP Software that replace previously provided SAP Software version, Licensee has only the right to use the most recent version obtained. Licensee's license to use the previous version ends when Licensee implements the new version on live systems. Licensee is however permitted for a period of three months to use the new version on a test system while also still using the previous version in live. Section 5 governs the end of license for the replaced version.
- 2.2.7 Any use of the Software, which extends beyond the provisions of this Agreement, shall require the written consent of SAP. If the Licensee extends use without having first obtained such written consent, -and if the case is not remedied within the period defined in SAP's written notice- SAP may at any time revoke the Licensee's rights of use.
- 2.2.8 Any In addition and irrespective of the revocation of the rights of use -, SAP shall invoice the Customer a lump-sum for damages for this extended use, at the list price of the Software used without SAP's written consent, based on the List of Prices and Conditions valid at the time in question. SAP reserves the right to demand further damages. The accessing of the Software by more than one person using one and the same defined user shall constitute a breach of this Agreement and this applies also in respect of users indirectly accessing the Software through using one and the same defined user. It is also considered a breach of this Agreement If it is established through the modifications and / or deletions of the user records in the Software, that the Licensee has used the Software in excess of the license quantities or levels stated in the Software Agreement in any given point in time.

# 2.3 Modifications / Add-Ons

- 2.3.1 Except as otherwise agreed and except as expressly required by law or expressly permitted in this section 2.3, Licensee is not entitled to create, use, or make available to any third party any Modification of Contractual SAP Software. Except as otherwise agreed and except as expressly required by law or expressly permitted in this section 2.3, Licensee is not entitled to use any software tool or API that is contained in the Contractual SAP Software or is otherwise obtained from SAP to make any Add-On or to use any software tool or API so contained or obtained with any Add-On.
- 2.3.2 SAP points out that even a minor Modification to SAP Software may lead to possibly unpredictable and significant faults in the running of SAP Software and other programs and in communications between SAP Software and other programs. Faults may also arise because a Modification is not compatible with later versions of SAP Software. Neither SAP nor any Affiliate of SAP is under any duty to eliminate any fault arising in connection with a Modification, and nor is either otherwise answerable in respect of any such fault. Notably, SAP is entitled to change SAP Software, APIs, or both, without care for the compatibility of any Modification that Licensee uses with any later version of SAP



Software. The foregoing provisions in this section 2.3.2 apply accordingly to the use of SAP Software together with Add-Ons.

- 2.3.3 Provided that the provisions in this section 2.3.3 are fulfilled and Licensee gives the covenant required in section 2.3.5, sentence 1, SAP grants to Licensee the right to make and use Modifications to the Contractual SAP Software.
  - (a) Modifications may only be made in relation to the Contractual SAP Software delivered in source code to Licensee by SAP.
  - (b) Before making or using Modifications, Licensee must comply with the registration procedure as currently set out by SAP at http://service.sap.com/sscr.
  - (c) Modifications must not enable the bypassing or circumventing of any of the restrictions set forth in the Software Agreement or in any other agreement between Licensee and SAP.
  - (d) Modifications must not provide Licensee with access to SAP Software to which Licensee is not licensed.
  - (e) Modifications must not impair, degrade, or reduce the performance or security of SAP Software.
  - (f) Modifications must not render or provide any information concerning SAP software license terms, SAP Software, or any other information related to SAP products.
  - (g) Modifications must be used only together with the Contractual SAP Software and only in accordance with the license to use SAP Software granted in section 2.2.
  - 2.3.4 Provided Licensee also complies with the provisions in section 2.3.3 (b) to (f) with respect to Add-Ons and gives the covenant required in section 2.3.5, last sentence, SAP grants to Licensee the right to use any software tool or API that is contained in Contractual SAP Software or is otherwise obtained from SAP to make Add-Ons and to use any software tool or API so contained or obtained with Add-Ons. Furthermore, section 2.3.3 (g) applies accordingly.
  - 2.3.5 The right in the foregoing section 2.3.3 to make and use Modifications is conditional on Licensee's having given a covenant not to assert against SAP or its affiliates, , any IP Right in any such Modification. Notably, SAP is entitled at any time to develop, use, or market Modifications with functions that are wholly or in any part identical with Modifications developed by or on behalf of Licensee, but SAP is not entitled to copy Licensee's software code. The foregoing provisions in this section 2.3.5 also apply accordingly to IP Rights in Add-Ons and to the right in section 2.3.4 to use any software tool or API that is contained in the Contractual SAP Software or is otherwise obtained from SAP to make Add-Ons and to use any software tool or API so contained or obtained with Add-Ons. All Add-ons developed by or on behalf of Licensee without SAP's participation and all rights associated therewith, shall be the exclusive property of Licensee subject to SAP's rights in and to the Software; provided that Licensee shall not commercialize, market, distribute, license, sublicense, transfer, assign or otherwise alienate any such Licensee Add-ons.
  - 2.3.6. In respect of any Modification, SAP is entitled to require from Licensee for reasonable consideration the grant of an unrestricted and unencumbered exclusive perpetual universal assignable license to use and exploit all of Licensee's IP Rights in the Modification concerned. That license includes, for example, the rights to copy, distribute, translate, process, arrange, and rework the Modification with the exclusive right to use such reworking, and to publish and to grant sublicenses in the Modification, and to incorporate the Modification or any part of it into other software. If a license is granted as provided above in this paragraph, Licensee must on demand give to SAP without delay all relevant information and documents relating to the Modification concerned, including but not limited to the source code. Licensee must notify SAP promptly if it makes a Modification and must offer SAP a license in accordance with the foregoing paragraph. In the event of a grant of rights as described above in this section 2.3.6, Licensee in any case keeps the non-exclusive right to use the Modification in accordance with section 2.3.3 (g) together with and to the same extent as the Contractual SAP Software. The foregoing provisions in this section 2.3.6 apply accordingly to IP Rights in Add-Ons.

# 2.4 Transferring SAP Software

2.4.1 Licensee may transfer to one third party all of the SAP Software it has acquired from SAP by license purchase (including any SAP Software obtained by way of additional purchase or Support) as one unit only. Any temporary transfer in part or in whole or transfer to multiple third parties constitutes a breach. The restrictions in sentences 1 and 2 in this section also apply to reorganizations and legal successors.

The following conditions shall apply for a valid Software transfer:

- All of the SAP user licenses acquired by the Licensee from SAP shall be transferred, partial transfer of the licenses and modification of the user categories are not allowed.
- The license fees as well as the maintenance fees for the transferred user licenses have been fully paid by the Licensee.



- The new end user undertakes to use the transferred licenses and to pay the maintenance fees for such licenses in accordance with the SAP's General Terms and Conditions and maintenance Schedule valid at the time of the transfer.
- 2.4.2 Further condition is, that prior to passing on the software, the Licensee must obtain written approval from SAP, which shall not be unreasonably refused. When the Licensee applies for such approval, it shall also supply to SAP a full proof written declaration from the purchasing party on the acceptance of then current SAP's contractual conditions for use. The new end user shall not be entitled to exercise its contractual rights of use until the Licensee provides SAP with a written assurance, that it has passed on all of the original program copies to the third party and that it has deleted all its copies of the programs it created.
- 2.4.3. Licensee must not transfer to a third party any SAP Software that Licensee acquired by any means other than under a license purchase contract.

### 3. SYSTEM AUDIT AND MEASUREMENT ADDITIONAL LICENSES

- 3.1 Licensee must give SAP prior written notice of any use of the Contractual SAP Software outside the contractually permitted use. It requires its own contract with SAP with regard to the additional license required ("Additional License"). The Additional License is subject to the provisions of the Use Terms in force at the time of the execution of the Additional License.
- 3.2 SAP is permitted to audit the usage of the Contractual SAP Software (ordinarily once a year) in accordance with SAP standard procedures, by system measurement. Ordinarily, Licensee can conduct the measurement itself using the tools provided by SAP for that purpose.
  - SAP is permitted to conduct the audit remotely if Licensee refuses to conduct the measurement itself, or if the measurement does not produce meaningful results and there are reasonable grounds to suspect a breach or infringement by Licensee. In exceptional cases, SAP is permitted to conduct the audit at Licensee's installations if Licensee refuses to allow the remote audit or if the remote audit does not produce meaningful results and there are reasonable grounds to suspect a breach or infringement by Licensee. Licensee must cooperate reasonably with SAP in the conduct of audits remotely and at Licensee's installation and must, among other things, afford SAP insight into its systems to the required extent. SAP will give Licensee reasonable prior notice of an audit to be conducted at Licensee's installation. SAP will have reasonable regard to the interests of Licensee's confidentiality and to the protection of Licensee's business operations from compromise. If an audit reveals any breach by Licensee, Licensee must bear the reasonable expense to SAP of conducting the audit.
- 3.3 If it becomes apparent in an audit or otherwise that Licensee has used the Contractual SAP Software Contractual outside the Software Agreement, SAP and Licensee will execute an Additional License. Section 3.1 sentences 2 and 3 apply likewise. In those circumstances, SAP reserves the right not to give any agreed discount except the standard volume discount specified in the Software Use Rights Document. SAP reserves the right to claim damages and to claim late payment interest in accordance with the provisions of this Agreement.

# 4. PRICE / TAXES / PAYMENT / RETENTION OF RIGHTS

# 4.1 Fees

- 4.1.1 Licensee shall pay to SAP license fees for the Contractual SAP Software and fees for SAP Support on the terms in Software Agreement. Fees for SAP Software delivery include costs of delivery and packaging for Physical Shipment. In cases of Electronic Delivery, SAP makes the Contractual SAP Software available for download from a network at its own cost. Licensee is responsible for the cost of downloading the SAP Software. No cash discount is granted.
- 4.1.2 SAP may require full or part payment in advance if there is no prior business relationship with Licensee, if delivery is to be made outside the country where Licensee is registered, if Licensee's registered office is outside Hungary or if there are any grounds to doubt that Licensee will render payment punctually.
- 4.1.3 Licensee may offset only claims or claim rights of retention that are uncontested or have been finally determined by the court. Licensee cannot assign its claims to a third party.
- 4.1.4 SAP retains all rights in the Contractual SAP Software, especially versions of the SAP Software that have been provided under the support agreement, until full satisfaction of its claims under the Software Agreement. Licensee must immediately notify SAP in writing if any third party gains access to the SAP Software in which SAP retains title or rights and must also inform the third party of SAP's rights.

# 4.1.5 Invoicing; Due Date

- a. Payments are due within 14 calendar days from the date of the invoice. In case of delay in payment, SAP shall charge late payment interest at a yearly rate defined by the Civil Code of Hungary (Act V. of 2013).prorated to the period of the delay.
- b. Under Software purchase contracts, the invoice shall be presented after delivery of the Software.
- c. SAP will invoice the maintenance fees in advance, for the period until the end of the relevant calendar quarter in case of Business One Software until the end of the relevant calendar year. The first invoicing date is the first day of the month following the date of receiving the Software by the Customer.



- d. Payment terms for rental contracts shall be included in the relevant rental contract. Except as provided otherwise, the fee will be billed quarterly in advance and the duty to pay shall start with the execution of the rental contract.
- 4.1.6. By giving Licensee a written two months' notice effective from January 01 of the following calendar year, SAP is entitled to amend the remuneration for support and / or rental at its discretion and as agreed in the individual agreements.

The fee adjustment is deemed to be agreed by the parties unless Licensee, by giving notice within two weeks from receipt of the fee adjustment, terminates the support or rental contract with effect from the end of the calendar year (extraordinary termination right). SAP will draw attention to this in the fee adjustment notice. The provisions in section 11.6, sentences 3 to 5 apply accordingly.

### 4.2. Taxes

All fees are subject to applicable statutory value-added tax (VAT).

# 5. END OF LICENSE

Upon any termination of the license hereunder (e. g. by rescission, end of agreed license term or termination), Licensee shall immediately cease use of all Contractual SAP Software and Confidential Information. Within one (1) month after any termination of the license, Licensee shall irretrievably destroy or upon SAP's request deliver to SAP all copies of the Contractual SAP Software and Confidential Information in every form, except to the extent it is legally required to keep it for a longer period in which case such return or destruction shall occur at the end of such period. Licensee must certify to SAP in writing that it and its Affiliates have satisfied the obligations under this Section 5.

# 6. DUTY TO COLLABORATE, DUTY TO INSPECT AND GIVE NOTICE OF DEFECTS

- 6.1 Licensee undertakes that it knows the essential functional characteristics of the Contractual SAP Software and its technical requirements (e. g. with regard to the database, operating system, hardware, and data media). Licensee bears the risk that the SAP Software does not meet its needs and requirements, not specified in the Software Agreement and in the Documentation. SAP supplies notes on the technical prerequisites for the SAP Software and any changes thereto on its online information platform.
- 6.2 Licensee must provide the operating environment (herein: IT systems) necessary for the SAP Software, in accordance with SAP's guidance where given. It is the responsibility of Licensee to secure proper operation of the IT systems by entering into maintenance contracts with third parties if necessary. In particular, Licensee must comply with the specifications in the Documentation and the notes on SAP's online information platform.
- 6.3 Free of charge, Licensee must provide all collaboration that SAP requires in connection with performance of the contract, including, for example, human resources, workspace, IT systems, data, and telecommunications facilities. Customer must grant SAP direct and remote access to the Contractual SAP Software and the IT systems.
- 6.4 Licensee must nominate in writing a contact for SAP, with an address and e-mail address at which the contact can be reached. The contact must be in a position to make necessary decisions for Licensee or ensure that they are made without delay. Licensee's contact must maintain effective cooperation with SAP's contact.
- 6.5 Before commencing live operation with the Contractual SAP Software, Licensee must test it thoroughly for freedom from defects and for suitability in the situation.
- 6.6 Licensee must take appropriate precautions against the possibility that the Contractual SAP Software or any part thereof does not function properly (e. g. by performing data backups, error diagnosis and regular results monitoring). Except where otherwise expressly indicated in writing in individual cases, SAP employees are always entitled to act on the assumption that all data with which they come into contact is backed up.
- 6.7 Licensee must inspect all goods, works, and services delivered or provided by SAP and give notice of all defects..

  The notice must be in written form and contain a detailed description of the problem. Notice of a defect is effective only if given by the contact (section 6.4) or the certified Customer Center of Expertise in the meaning of the Use Terms.

# 7. WARRANTY

- 7.1 SAP warrants that the Contractual SAP Software will substantially conform to the specifications contained in the Documentation for the warranty period defined in the Civil Code of Hungary (Act V. of 2013) following delivery. For functionality and results not specified in the Documentation and for the Licensee's needs and expectations not incorporated expressly into this Agreement, SAP cannot be held responsible. Any commitment on the performance related to, or results achievable through the Software is valid only if agreed to in writing by SAP. The defects shall be documented by the Customer without delay n the SAP SMP (Service Marketplace) system, including the necessary amount of information as required by this system. For any defects not reported through the SMP system, SAP is not responsible.
- 7.2. To discharge its liability for shown quality defects, SAP will remedy the defects either by providing to Licensee a new software version that is free of defects or, at its election, by eliminating the defects. SAP may also eliminate a defect by indicating to Licensee a reasonable way to avoid the effect of the defect. To discharge its liability for shown



defects in title, SAP will remedy the defects either by procuring for Licensee the legally incontestable right under license to use the delivered Contractual SAP Software or, at SAP's election, providing equivalent replacement or altered SAP Software. Licensee must accept a new software version that is functionally compliant unless it would be unreasonable to require Licensee to do so.

- 7.3 If Licensee sets a reasonable limited additional time period for SAP to remedy the defect and SAP finally fails to do so in that time, Licensee has the right to rescind the contract or reduce the remuneration. The requirements in sections 11.1 and 11.5 must be met with regard to fixing a reasonable limited additional time period. Subject to the exclusions and limitations in section 8, SAP undertakes to compensate for loss or wasted anticipatory expenditure caused by a defect.
- 7.4 The warranty shall not apply: (i) if the Software is not used in accordance with the Documentation; or (ii) if the defect is caused by a Modification or Add-on (other than a Modification or Add-on made by SAP and which is provided through SAP Support or under warranty), Licensee or third-party software. SAP does not warrant that the Software will operate uninterrupted or that it will be free from minor defects or errors that do not materially affect such performance, or that the applications contained in the Software are designed to meet all of Licensee's business requirements.
- 7.5 If SAP provides defect identification or elimination works or services without being under obligation to do so, SAP is entitled to remuneration under section 11.7. This applies in particular to any reported quality defect that is not reproducible or not imputable to SAP or in cases where the SAP Software is not used in compliance with its documentation. Without prejudice to the generality of the foregoing, SAP is entitled to remuneration for additional work it does to eliminate any defect that arises out of Customer's failure to properly discharge its duty to collaborate, inappropriate operation of the Contractual SAP Software, or failure to take the SAP services that SAP recommends.
- 7.6 SAP shall at its own expense defend claims brought against the Licensee by a third party for infringement of property rights based on the delivery of the Contractual SAP Software or performance of services by SAP. The Licensee is not authorized to concede such a claim on its own initiative. The Licensee shall authorize SAP to carry out the dispute alone against such third parties both in court and out of court. To the extent that claims have not been caused by the Licensee's own conduct, SAP shall indemnify and hold the Licensee harmless against any such claims. The Licensee shall immediately provide SAP with comprehensive written information about any claim asserted by a third party.
- 7.7 If SAP fails to properly perform any of its duties herein that is not within the ambit of defect liability, or is otherwise in breach, Licensee must give written notice of the failure or breach to SAP and fix a limited additional time period during which SAP has the opportunity to properly perform its duty or otherwise rectify the situation. Section 11.1 applies. SAP will compensate for loss or wasted anticipatory expenditure subject to the exclusions and limitations in section 8.
- 7.9 For functionality and results not specified in the Documentation and for the Licensee's needs and expectations not incorporated expressly into the Software Agreement, SAP cannot be held responsible. Any commitment on the performance related to, or results achievable through the SAP Software is valid only if agreed to in writing by SAP.

# 8. LIABILITY

- 8.1. As far as permitted by the cogent legal rules, SAP's liability for any and all claims for culpable actions or omissions of SAP, irrespective of the legal grounds except for the cases described in Art. 8.3. shall be limited to total of HUF 60,000,000 (sixty-million Hungarian Forints).
- 8.2. As far as permitted by cogent law, SAP shall in no case be liable for any loss of profit, expected cost reductions which were not attained, damage resulting from claims of third parties raised against the Customer, indirect and consequential damages, as well as damage to stored data.
- 8.3. Notwithstanding the above, the limitation of liability set forth in Art. 8.1, and 8.2 will not be applicable for damages of willful conduct or gross negligence or for damages caused to life or damages resulting in bodily injury, and for damages related to indemnification (Art.7.6) and confidentiality (Art.9) provided that SAP is culpable for causing all such damages.

# 9. CONFIDENTIALITY; DATA PROTECTION

9.1 Use of Confidential Information. Both parties undertake forever to treat as confidential all of the other party's Confidential Information acquired before and in connection with contract performance and to use such Confidential Information only in connection with contract performance. Confidential Information shall not be reproduced in any form except as required to accomplish the intent of the Software Agreement. Any reproduction of any Confidential Information of the other party shall contain any and all confidential or proprietary notices or legends which appear on the original. With respect to the Confidential Information of the other, each party: (a) shall take all Reasonable Steps (defined below) to keep all Confidential Information strictly confidential; and (b) shall not disclose any Confidential Information of the other to any person other than its individuals whose access is necessary to enable it to perform the contract. As used herein "Reasonable Steps" means those steps the receiving party takes to protect its own similar proprietary and confidential information, which shall not be less than a reasonable standard of care. On Licensee's side, this includes the careful safeguarding of the Confidential Information and the prevention of infringement.



- 9.2 Exceptions. Section 9.1 above shall not apply to any Confidential Information that: (a) is independently developed by the receiving party without reference to the disclosing party's Confidential Information, or is lawfully received free of restriction from a third party having the right to furnish such Confidential Information; (b) has become generally available to the public without a Contractual breach by the receiving party; (c) at the time of disclosure, was known to the receiving party free of restriction; or (d) the disclosing party agrees in writing is free of such restrictions.
- 9.3 Confidential Terms and Conditions; Publicity. Licensee shall treat as confidential the terms and conditions of the Software Agreement, in particular the pricing contained therein. Neither party shall use the name of the other party in publicity, advertising, or similar activity, without the prior written consent of the other. However SAP may publish the information about Software Agreement successful signing, use Licensee's name in customer listings (reference listings) or to analyze details from the contract (e. g. to forecast demand), as well as subject to mutual agreement as part of SAP's other marketing efforts. This includes the provision for forecast analysis to use by SAP Affiliates. Insofar as this includes the provision and use of contact information of Licensee's contact persons, Licensee will secure the appropriate permissions where necessary
- 9.4 Data Protection. SAP shall comply with data protection provisions. To the extent as SAP obtains access to the hardand software of the Customer (e.g. by long-distance maintenance) this shall not be intended for commercial processing or use of personal data by the SAP. Rather, any transfer of personal data shall only be undertaken in exceptional cases as an ancillary effect of the contractual services rendered by SAP. SAP shall comply with the requirements of the Data Protection Act (Act CXII of 2011) as concerns such personal data.

### 10. TERM AND TERMINATION

10.1 The Software Agreement and all Appendices and Schedules thereof shall become effective as of the last signature date and shall continue in effect thereafter for an indefinite period of time. In case of a contractual breach by the Licensee SAP can withdraw the Licensee's rights of use of the Software at any time with immediate effect, provided that such breach of contract is not remedied by the Licensee within the period specified in SAP written notice. Such remedy period shall not be less than 14 days. Licensee's payment delay with 30 days dated from the due date constitutes a breach. The further rules for termination of Support Services and Software rental agreements are specified in Article 11.

# 11. ADDITIONAL PROVISIONS FOR SUPPORT AND RENTAL

- 11.1 Under rental contracts, SAP Support is part of the rental service offered and can only be ended by terminating the rental contract. In respect of SAP Software that is acquired under a purchase contract, SAP provides SAP Support on the basis of a discrete support contract.
- 11.2 SAP Support services for the contractually agreed support model are provided as specified in the applicable Support Schedule.
- 11.3 SAP may adapt the scope of the SAP Support services to reflect the continuing development of the SAP Software and technical advances. In the event that a change may negatively affect the justified interests of Licensee, SAP will inform Licensee in writing or by electronic means, at least three (3) months before the change is scheduled to take effect, drawing attention to the termination option as described below and to the consequences of non-termination. In this case, Licensee is entitled to early termination of the SAP Support contract / the rental contract as may be applicable, with effect from the time the change takes effect by giving two months' prior notice (extraordinary termination right). Section 10.6 sentences 3 to 5 apply accordingly. In the event Licensee does not opt for early termination, the support contract will be continued with the changed scope of services.
- 11.4 Subject to the Life Cycle of the SAP Software and in accordance with the SAP release strategy posted on SAP's online information platform, SAP provides SAP Support for the most recent Contractual SAP Software currently being shipped and where applicable for older SAP Software.. SAP's provision of SAP Support for Third Party Software can require the use of support services provided by the vendor in question. If the vendor does not provide the support services required by SAP, SAP has the right to give reasonable notice of at least three months effective at the end of a calendar quarter of extraordinary and partial termination on the Contractual relationship for maintenance for the Third Party Software concerned.
- 11.5 The provisions in section 7 apply analogously to defects as to quality and defects in title in the SAP Software delivered in performance of support duties. The right to terminate the support or rental contract for just cause replaces the right to rescind the contract. Any right to reduction of remuneration applies to remuneration under the support or rental contract.
- 11.6 The initial term of SAP Support agreement is the remainder of the current calendar year and the next full calendar year (except in cases where the support agreement starts on January 1st of a respective calendar year, in which case the initial term will run until December 31st of the respective calendar year) ("Initial Term"). Thereupon the SAP Support agreement is automatically extended from calendar year to calendar year ("Extension"). So far as SAP offers SAP Support for it, all of Licensee's SAP Software must be covered by the support. Licensee must always have all of its installations of the SAP Software for which SAP offers SAP Support (including respective subsequent additionally licensed SAP Software) fully covered by SAP Support or terminate the SAP Support completely. This provision also includes SAP Software provided to Licensee by third parties, for which SAP offers SAP Support. For any additional SAP Software license contracts Licensee shall extend the SAP Support on the basis of discrete support contracts with SAP.



- 11.7 Either party can effect regular termination of the SAP Support agreement by giving ninety (90) days' written notice that takes effect at the end of a calendar year, subject however, to the Initial Term and thereafter, subject to the following renewal period. Either party can effect regular termination of a rental contract by giving ninety (90) days' written notice that takes effect at the end of a calendar quarter, subject however, to the Initial Term. Sections 11.6 sentences 3 to 5 apply accordingly to rental contracts. Notwithstanding the forgoing, SAP may terminate SAP Support with immediate effect after one month written notice of Licensee's failure to pay the Support Fees. Extraordinary termination rights and the right to termination for just cause remain unaffected.
- 11.8 Notice of termination for just cause is effective only if given in written form. The provisions in section 12.1 concerning notices setting limited extra time also apply. SAP reserves the right to terminate for just cause where Licensee is seriously in breach of major Contractual obligations (e. g. those in sections 2, 6 and 9). Such termination is without prejudice to SAP's entitlement to remuneration outstanding at the time of termination, and SAP is entitled to claim liquidated damages due immediately in the amount of 60 % of the remuneration that would otherwise have become due up to the earliest time at which Licensee could have effected termination with regular notice. Licensee retains the right to show that SAP's actual loss is less.
- 11.9 In cases where SAP Support does not start with delivery of the SAP Software, but later, Licensee must obtain the current release and must pay all past support fees that it would have had to pay had it agreed to take SAP Support from the time of delivery of the SAP Software. Additionally, SAP may claim a reactivation fee; upon request, SAP will state its amount. Such payment falls due immediately and in full. These provisions also apply if Licensee takes up the SAP Support again after a termination.
- 11.10 The increase of Standard support fees is subject to the following conditions: After the initial term and the first renewal period, SAP reserves the right to increase Licensee's SAP Standard Support Fee hereunder upon a written notice from the prior year by the percentage increase in the Consumer Price Index (CPI), applied on a cumulative year-over-year basis starting from either the effective date of this Appendix or the date of Licensee's last SAP Standard Support Fee increase, whichever is sooner. CPI as used herein means "the Consumer Price Index, previous year = 100, 0 per cent" as published by the Hungarian Central Statistical Office. Such change is retroactive to 1st January of the subject year. Not raising fees in any given year or years is not a waiver of SAP's right to do so.
- 11.11 These GTC can be changed with regard to SAP Support and rental agreements, provided that the change does not have any impact on the content of the SAP Support or rental agreement that is material for the equivalency of services and remuneration between the parties and provided that such change is reasonably acceptable for Licensee. SAP will inform Licensee about the change of the GTC in writing. If, in this case, Licensee does not expressly disagree in writing within 4 weeks after receipt of the change notice, the change will be deemed to be effected as is the changed GTC version is the basis for existing SAP Support or rental agreements between SAP and Licensee from that point in time. SAP will draw attention to this consequence in the change notice.

# 12. FINAL PROVISIONS

- 12.1 The SAP Software is subject to the export control laws of various countries, including without limit the laws of the United States, Germany and Hungary. Licensee agrees that it will not submit the Contractual SAP Software to any government agency for licensing consideration or other regulatory approval without the prior written consent of SAP, and will not export the SAP Software to countries, persons or entities prohibited by such laws. Licensee shall also be responsible for complying with all applicable legal regulations of the country where Licensee is registered, and any foreign countries with respect to the use of the Contractual SAP Software by Licensee and its Affiliates.
- 12.2 This Agreement and any claims arising out of or relating to this Agreement and its subject matter shall be governed by and construed under the laws of the Republic of Hungary, without reference to its conflicts of law principles. In the event of any conflicts between foreign law, rules, and regulations, and the Hungarian law, rules, and regulations, the Hungarian law, rules, and regulations shall prevail and govern. The United Nations Convention on Contracts for the International Sale of Goods shall not apply to this Agreement. The Parties undertake to settle all disputes in an amicable fashion through negotiations. The Parties agree that for disputes not settled through such negotiations, that are arising from or in connection with the present Agreement, its breach, termination, validity or interpretation, shall be exclusively decided by the Court of Arbitration attached to the Hungarian Chamber of Commerce and Industry, Budapest in accordance with its own Rules of Proceedings. The number of arbitrators shall be three, the language of the proceeding shall be Hungarian.
- 12.3 Amendments or additions and contractually relevant declarations as well as declarations directly influencing a legal relationship, especially without being limited to termination notices, reminders or notices to set time limits, require written form. The foregoing provision also applies to any waiver of the written-form requirement. Such requirement can also be met by exchange of letters or (except in the case of termination notices) with an electronically transmitted signature (facsimile transmission, e-mail transmission with scanned signatures, or other agreed form of contract conclusion provided by or on behalf of SAP, such as SAP Store)..
- 12.4 Any other conditions that are conflicting with or amending the Software Agreement shall not form any part of the contract unless the Parties make such conditions explicitly part of the Software Agreement.
- 12.5 A separate agreement is required for any other goods, works and services that are not expressly described in the purchase, rental, leasing or SAP Support agreements.
- 12.6 This Agreement constitutes the complete and exclusive statement of the agreement between SAP and Licensee, and all previous representations, discussions, and writings are merged in, and superseded by this Agreement and



- the parties disclaim any reliance on any such representations, discussions and writings. This Agreement may be modified only by a writing signed by both parties.
- 12.7 This Agreement shall prevail over any additional, conflicting, or inconsistent terms and conditions which may appear on any purchase order or other document furnished by Licensee to SAP. This Agreement shall prevail over any additional, conflicting or inconsistent terms and conditions which may appear in any click wrap end user agreement included in the Software.